

Details of Business

Sansera Engineering Limited, having its registered office at Plant 7, Plot No. 143/A, Jigani Link Road, Bommasandra Industrial Area, Bengaluru 560105, Karnataka, India is an engineering-led integrated manufacturer of complex and critical precision engineered components across automotive and non-automotive sectors. We supply most of our products directly to OEMs in finished (forged and machined) condition, resulting in significant value addition by us. We are a technology-driven company with a focus on design, engineering, machine building and automation capabilities. These capabilities enable us to roll out new products in a timely manner and develop higher strength components required for high-end performance and graduate from manufacturing individual parts to the designing and manufacturing of sub-assemblies, thereby moving us up the value chain. We are a global supplier and for Fiscal 2022 we derived 63% of our revenue from sale of products from India and 37% of our revenue from sale of products from Europe, USA and other foreign countries combined.

Within the automotive sector, we manufacture and supply a range of precision forged and machined components and assemblies, such as connecting rod, rocker arm, crankshaft, gear shifter fork, stem comp, and aluminium forged parts, that are critical for engine, transmission, suspension, braking, chassis and other systems for the two-wheeler, passenger vehicle and commercial vehicle verticals. Within the non-automotive sector, we manufacture and supply a range of precision components for the aerospace, off-road, agriculture and other segments, including engineering and capital goods. We possess machine building capabilities, with several complex special purpose machines being manufactured in-house.

We are one of the top 10 global suppliers of connecting rods within the light vehicle segment (passenger vehicles with gross vehicle weight of 3.5 tonnes or less, “**Light Vehicle**”) and one of the top 10 global suppliers of connecting rods within the commercial vehicle (“**CV**”) segment for Fiscal Year 2020. Within India, we are one of the leading manufacturers of (i) connecting rods, crankshafts, rocker arms and gear shifter forks for two-wheelers and (ii) connecting rods and rocker arms for passenger vehicles. Specifically, we are the largest supplier of connecting rods, rocker arms and gear shifter forks to two-wheeler OEMs in India. We are also the largest supplier of connecting rods and rocker arms to passenger vehicle OEMs in India.

We believe our engineering capabilities, evolved over decades, have enabled us to consistently offer quality, complex, precision components and assemblies, allowing us to diversify our business beyond the automotive sector into various other sectors, including aerospace, off-road and agriculture. Our recently developed products include (i) suspension, rotor and aluminium forged components for internal combustion engines

(“**ICE**”) and electric two-wheelers (“**e-2W**”), (ii) steering system components and drive train parts for ICE and hybrid passenger vehicles, (iii) cabin tilt system components and braking system parts for CVs, (iv) suspension components for off-road vehicles, (v) common rail systems for agriculture and (vi) components for industrial engines within other non-automotive sectors. In addition, since April 1, 2021, we have developed (i) suspension and drive train components for electric two-wheelers, (ii) braking system components for passenger vehicles, (iii) machined engine casings for aerospace and (iv) components for power transmission. We also have an active pipeline of products under development, including components for the defence sector and the bicycle segment.

As of March 31, 2022, we have 17 manufacturing facilities, of which 16 are in India in the states of Karnataka (Bengaluru, Bidadi, Tumkur), Haryana (Manesar), Maharashtra (Chakan), Uttarakhand (Pantnagar) and Gujarat (Mehsana), and one facility is in Trollhättan, Sweden.

Our manufacturing operations are (i) integrated across the product cycle with the entire manufacturing process (encompassing forging, heat treatment, precision machining, other specialized processing, assembly, testing and quality control) being carried out in-house and (ii) coordinated through concurrent design and engineering, machine building and automation divisions. This enables us to keep the core competencies required for our business within our Group, streamline our production processes, achieve shorter product development and delivery times, exercise greater control over key inputs and processes, reduce inventories and manage capital expenditure.

For more details on our business and products, please visit other section of our website www.sansera.in