Sansera Engineering Ltd

Q2FY26

Investor Presentation

Performance Highlights

Management Commentary

Mr. B R Preetham
Executive Director & CEO

"I am pleased to update you that we crossed INR 8,000 million in sales during the quarter and reached a topline of INR 8,252 million, with a YoY growth of 8%. With our focus on engineering innovation and operational efficiency, we navigated industry challenges effectively and maintained robust profitability with EBITDA margins at 17.3% and PAT at 8.7%.

Our benchmark performance during the quarter was driven by the standout performance of the ADS division, which registered sales of INR 496 million and targeting annual sales of INR 3,000 to 3,200 million in FY26. With over 400 employees under the able leadership of Mr. Hari Krishnan, this segment has become a strategic priority for Sansera. In line with our unexecuted order backlog of INR 39,533 million, we are committed to invest towards this business.

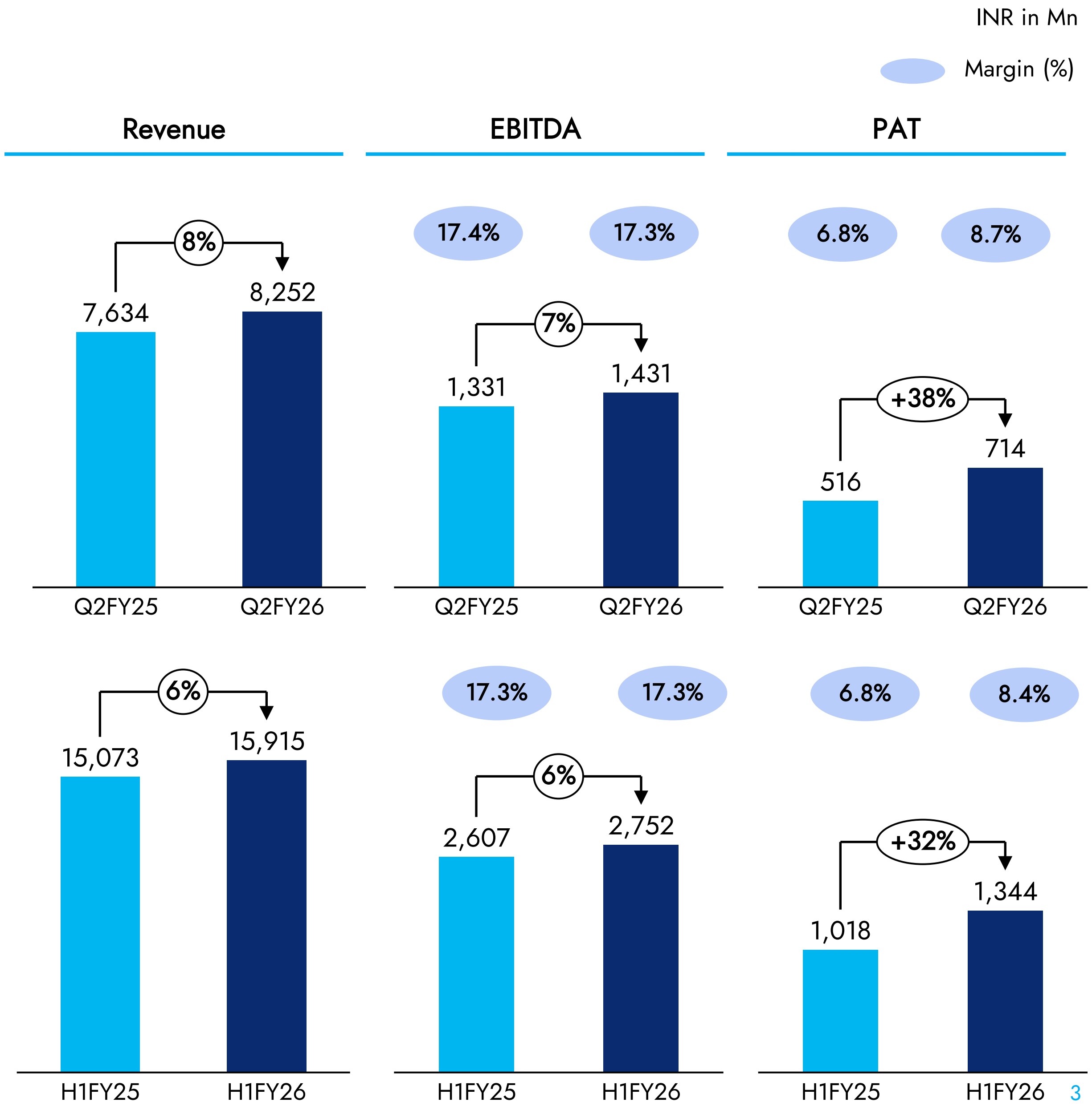
The uptrend in the Indian auto space following GST cuts is expected to benefit the entire industry, especially entry-level vehicles. We look forward to capitalizing on this opportunity with our traditional and new-age components, which bring in higher kit values.

From a geographic perspective, we are constantly expanding our horizons and engaging with prospective customers in newer geographies, particularly Japan and Korea.

Over the years, future-proofing and diversification have been our north star. With our high-precision offerings in both auto and non-auto segments, we continue to move forward in this direction to generate stronger-than-industry growth."

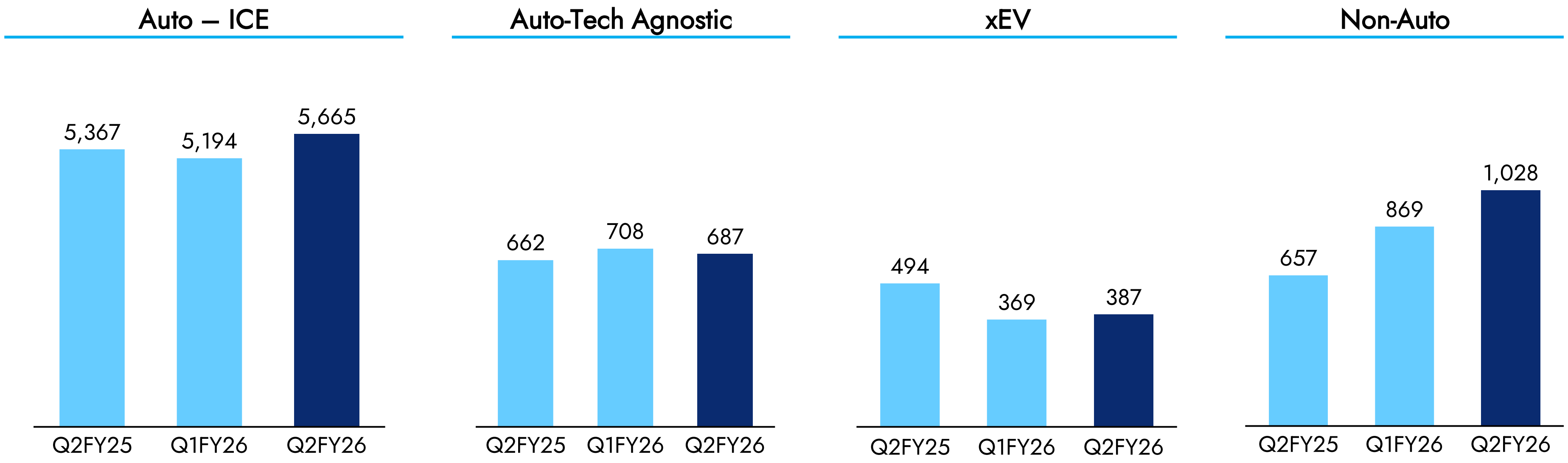
Performance Highlights

- In Q2FY26, the India Business delivered a growth of 8.5% YoY, whereas the international business delivered a growth of 7.3% YoY
- Within the international business, there was a mixed performance across geographies
  - Exports to USA grew by a strong 14.9% on a YoY basis, primarily driven by improvement in offroad, industrial engines and ADS segment
  - Sweden business continues to remain strong with sales of Rs. 589 Mn, 79.1% YoY growth
  - Exports to Europe (excluding sales from Sweden Plant) witnessed a decline due to the supply chain challenges and slowdown in PVs segment
  - Exports to other countries delivered the highest growth amongst the international business. It grew by 28.3% YoY. This is largely driven by ADS segment
- Within the business segments, Non-auto business grew at a much faster rate as compared to the Auto business during the quarter
  - ADS delivered an exceptional growth of 80.0% YoY, this quarterly run rate is expected to accelerate from hereon
  - Off-Road and Agriculture segment delivered a YoY growth of 46.7% and 17.7% YoY, respectively
- On the Auto side:
  - 2-Wheeler continues to deliver a decent growth of 7.1% YoY, led by a 12.4% YoY increase in motorcycles, while scooters saw a decline of 11.2%
  - PV segment de-grew by 11.3% primarily due to slower demand in the international market
  - CV segment achieved a strong growth of 18.3% YoY largely owing to the Sweden business

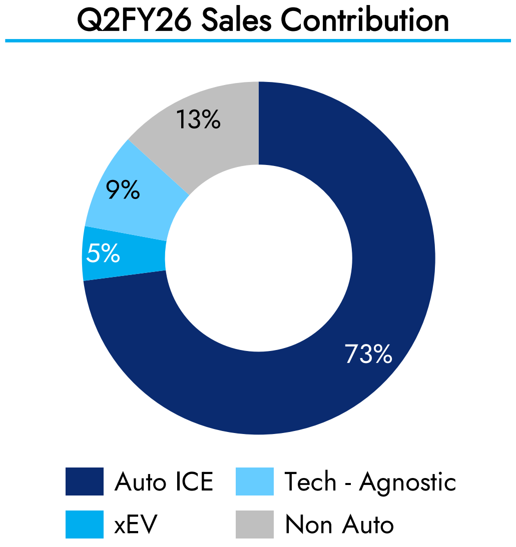


Sales Mix Trends

INR in Mn

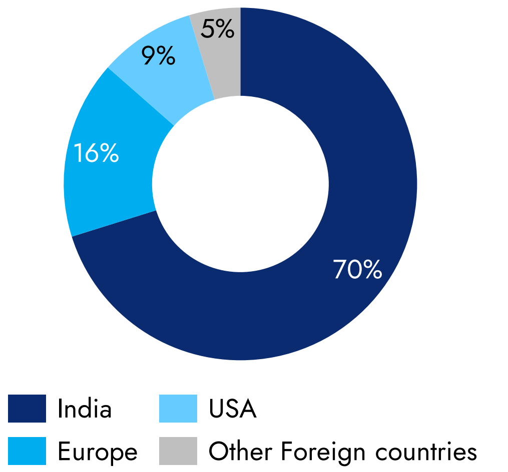


Q2FY26 Sales Contribution



Sales mix (%)	Q2FY26	Q2FY25	Q1FY26	H1FY26	H1FY25
India	**70.2%**	**69.9%**	**68.7%**	**69.5%**	**68.8%**
Europe	16.3%	17.8%	19.9%	18.0%	18.7%
USA	8.8%	8.3%	8.4%	8.6%	9.2%
Other Foreign Countries	4.7%	4.0%	3.0%	3.9%	3.3%
International	**29.8%**	**30.1%**	**31.3%**	**30.5%**	**31.2%**
Exports from India	22.2%	25.5%	22.4%	22.3%	26.4%
Sweeden Sales	7.6%	4.6%	8.9%	8.2%	4.8%
TOTAL	**100.0%**	**100%**	**100%**	**100.0%**	**100.0%**

Q2FY26 Geographical Mix



Historical Data Available on slide 27 & 28

Peak Annual Revenues for New Business

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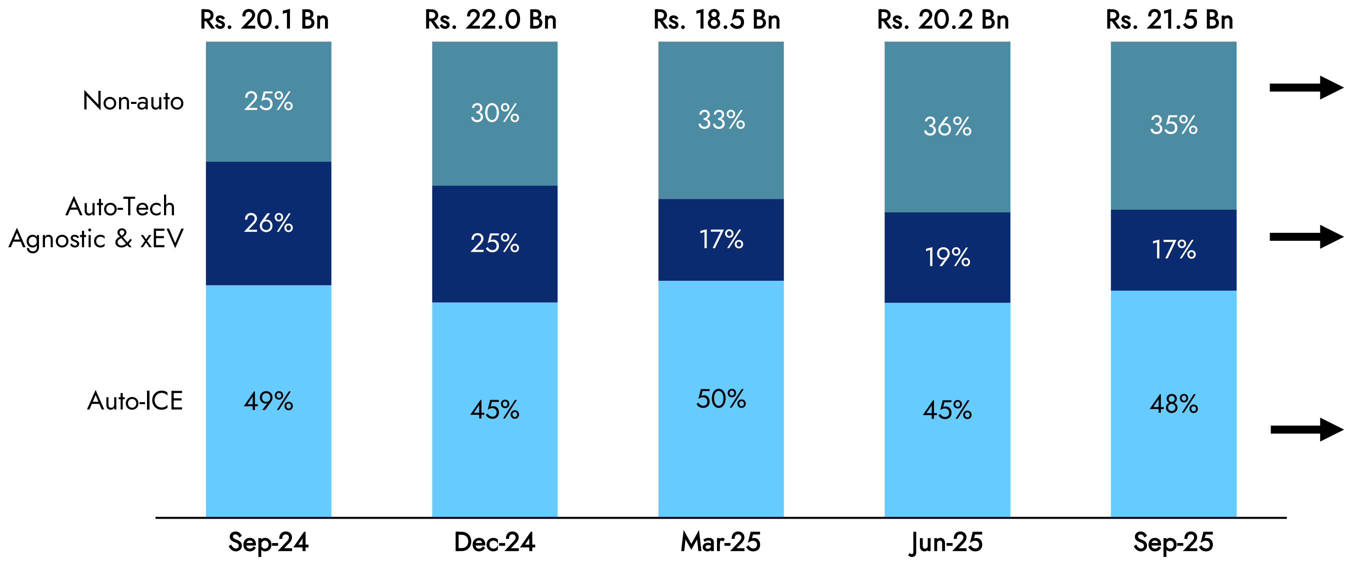
Expanding product portfolio and customer base with a focus on capitalizing on the high-growth emerging segments

INR in Mn

Segment wise Orderbook*



ADS	24%
xEV	7%
Tech Agnostic	10%
PV + CV	31%
2W	17%

	Sep-24	Dec-24	Mar-25	Jun-25	Sep-25
Domestic	40%	38%	38%	37%	37%
Global	60%	62%	62%	63%	63%

Total value of
Rs. 21,458 Mn

Key highlights

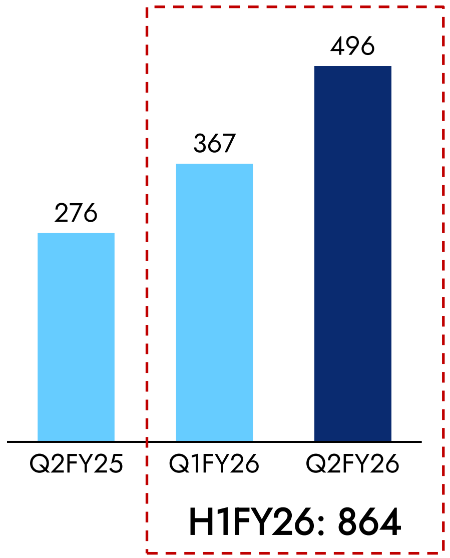
- Order book represents peak annual revenues for new business
- This is based on LOIs / POs for which production has started beyond 1-Apr-2025 or is yet to start.
- This orderbook is expected to reach its peak annual revenue in the next 3 years
- In addition, the company is continuously working on adding new orders in all the segments

Represents LOIs / POs for which production has started beyond 1-Apr-2025 or is yet to start.
*Order book represents peak annual revenues for new business

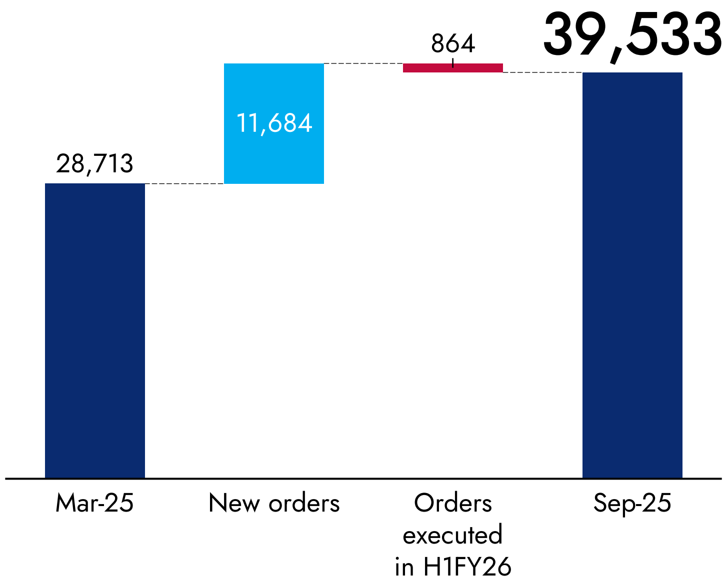
ADS Segment Highlights

INR in Mn

Segment Revenue



Total Unexecuted Order Backlog



FY26 ADS Revenue guidance of
INR 3,000 – 3,200 Mn

FY27 ADS Revenue guidance of
INR 5,000 – 5,500 Mn

Total order Booked Value
~ INR 39,533 Mn

This order backlog is executable in
~ 5 years

Existing ADS Capacity

140,000 sq ft
Covered area of current facility

2/3 of the space dedicated for Aerospace & Semicon

1/3 of the space dedicated for defence

INR 6,000 Mn
Revenue potential at fully planned capacity utilization

Future Plans

- Planned capex of INR 2,500 Mn over the next few years towards building, machinery, etc.
- Entered to regular production of semi-conductor parts manufacturing ramp-up in 2026-Q3 & Q4 is the stable period.
- Entering into more complex and large structural parts, supported with in-house surface treatment facility

Consolidated Profit & Loss

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Particulars (INR in Mn)	Q2FY26	Q2FY25	YoY	H1FY26	H1FY25	YoY
Revenue From Operation	**8,252**	**7,634**	**8%**	**15,915**	**15,073**	**6%**
Cost of goods sold (incl power & fuel cost)	4,853	4,479		9,287	8,809	
Gross Profit	**3,399**	**3,154**	**8%**	**6,628**	**6,264**	**6%**
Gross Profit Margin	**41.2%**	**41.3%**		**41.6%**	**41.6%**	
Employee benefit expenses	1,180	1,101		2,376	2,169	
Other Expenses	789	722		1,501	1,488	
EBITDA	**1,431**	**1,331**	**7%**	**2,752**	**2,607**	**6%**
EBITDA Margin	**17.3%**	**17.4%**		**17.3%**	**17.3%**	
Other Income	116	39		233	42	
Depreciation and amortisation expense	503	425		980	825	
EBIT	**1,044**	**944**	**11%**	**2,006**	**1,824**	**10%**
EBIT Margin	**12.6%**	**12.4%**		**12.6%**	**12.1%**	
Finance Cost	81	230		186	422	
Profit before Tax	**962**	**715**	**35%**	**1,820**	**1,402**	**30%**
Share of net profit of associates accounted for using the equity method, net of tax	-10	-3		-20	-4	
Tax	238	195		455	380	
Profit After Tax	**714**	**516**	**38%**	**1,344**	**1,018**	**32%**
Profit After Tax Margin	**8.7%**	**6.8%**		**8.4%**	**6.8%**	
EPS – Basic (Rs.)	11.56	9.38		21.61	18.62	
EPS – Diluted (Rs.)	11.53	9.38		21.54	18.47	

Consolidated Balance Sheet

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Assets (INR in Mn)	Sep-25	Mar-25
Non - Current Assets	**24,759**	**22,777**
Property Plant & Equipments	18,448	17,780
Right of use assets	1,318	1,195
CWIP	2,398	1,945
Goodwill	385	361
Intangible assets	41	40
Investments accounted for using the equity method	392	313
Financial Assets		
i) Investments	312	195
ii) Loans	4	2
iii) Other Financial Assets	339	312
Current tax assets (Net)	83	91
Other Non Current Assets	1,039	542
Current Assets	**15,000**	**14,594**
Inventories	6,140	5,010
Financial Assets		
(i) Investments	13	9
(ii) Trade receivables	4,660	4,546
(iii) Cash and cash equivalents	545	515
(iv) Bank balances other than cash and cash equivalents	2,969	3,715
(v) Loans	34	33
(vi) Other financial assets	120	90
Other Current Assets	518	675
Total Assets	**39,759**	**37,372**

Equity & Liabilities (INR in Mn)	Sep-25	Mar-25
Total Equity	**28,949**	**27,669**
Equity Share Capital	124	124
Instruments entirely equity in nature		0
Other Equity	28,648	27,372
Non Controlling Interests	177	173
Non-Current Liabilities	**3,732**	**3,960**
Financial Liabilities		
(i) Borrowings	1,396	1,713
(ia) Lease liabilities	1,050	944
(iii) Other Financial Liabilities		
Provisions	49	45
Deferred Tax Liabilities (Net)	804	799
Other non-current liabilities	433	458
Current Liabilities	**7,078**	**5,743**
Financial Liabilities		
(i) Borrowings	1,797	1,269
(ia) Lease liabilities	150	129
(iii) Trade payables	4,161	3,623
(iv) Other financial liabilities	461	282
Other Current Liabilities	375	371
Provisions	50	23
Current tax liabilities (Net)	83	45
Total Equity & Liabilities	**39,759**	**37,372**

Consolidated Cash Flow Statement

Particulars (INR in Mn)	H1FY26	H1FY25
Profit Before Tax from continuing operations	**1,799**	**1,398**
Adjustments to reconcile profit before tax to net cash flows	1,137	1,260
Operating profit before working capital adjustments	**2,936**	**2,658**
Working capital adjustments	(497)	(402)
Cash generated from Operations	**2,438**	**2,255**
Direct taxed paid (net)	(389)	(296)
Net Cash generated from Operating Activities	**2,049**	**1,959**
Net Cash used in Investing Activities	**(1,883)**	**(2,937)**
Net cash (used in)/generated from financing activities	**(1)**	**1,677**
Net increase/(decrease) in cash and cash equivalents	**165**	**699**
Add: Cash & Cash equivalents at the beginning of the period	515	486
Effect of exchange differences on translation of foreign currency cash and cash equivalents	(134)	(33)
Cash & Cash equivalents at the end of the period	**545**	**1,152**

Recent Award Wins During The Quarter

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Achieved the **IGBC Platinum Rating** for Plant 11 and ADS Plant

Received **No. 1 Star exporter** award by **Fkcci 2025**

FKCCI CSR Award


KNORR-BREMSE

Quality Award

Supplier Summit 2025

In recognition of outstanding contribution in Quality

This certificate is issued to Sansera Engineering Ltd. in recognition of their outstanding contribution for enhancing product quality through continuous improvement, innovation and attention to detail. Supplier has demonstrated a new standard of excellence and commitment by setting a new benchmark in the field of Quality.

We extend our best wishes for continued success in all future endeavours.

12th November 2025

Mr. Sievers Hartmut
Vice President Global Purchasing

Quality Award from Knorr-Bremse

Fueling Growth through Capital Investments

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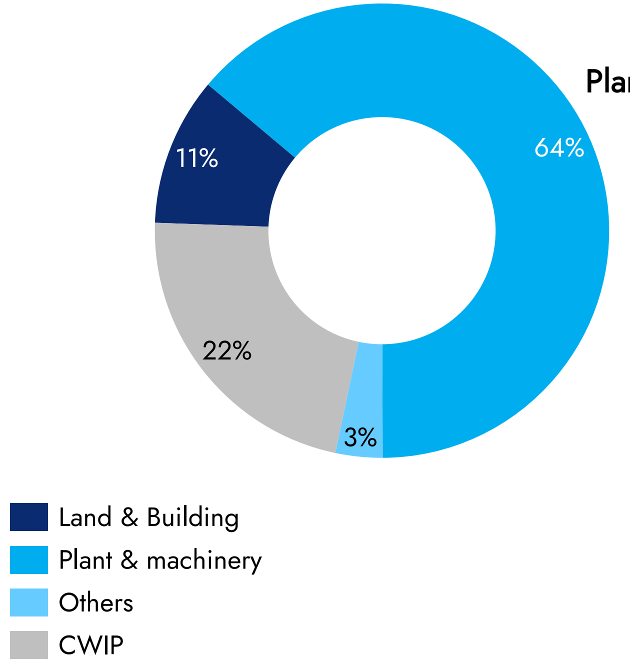
By investing in innovation, expanding footprint and increasing automation, Sansera intends to capitalize on opportunities across diverse sectors in the engineering landscape

Capex Breakdown (H1 FY26)

Total capex of

INR 2,034 Mn



Plant & Machinery

Non - Auto	43%
Auto PV/CV	24%
Auto 2W (Legacy components)	5%
Auto (Tech. agnostic + xEV)	3%
Common capex	23%
Maintenance	2%

FY26 Capex Plans

- Forging capacity expansion to support growth
- ADS equipment in line with current orderbook
- Capacity creation in new facility at Pantnagar with high focus on domestic 2W components

Company Overview

Sansera: Manufacturer of High-End Precision Engineered Components across Multiple Automotive and Non-Automotive Sectors

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Sansera is committed towards diversifying its revenue mix further in emerging segments to 40% while growing the overall business

4 Decades
of Engineering Expertise

17
Integrated Manufacturing Units

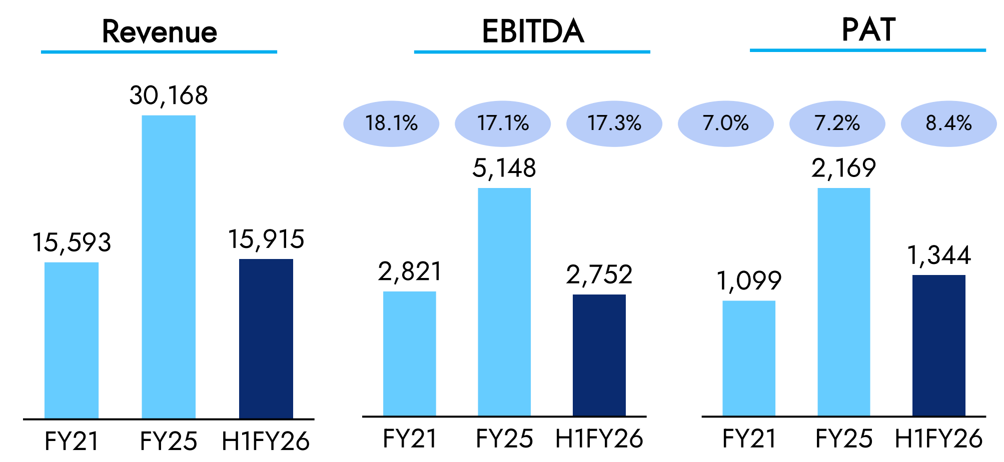
Long-standing **relationship** with top **OEMs**

97+
Clients across 27 countries

In-house **Machine Building** & **Automation** capabilities

11,300 Employees with 575 Engineers

Strong Financial Performance (INR Mn)



Diversification Led Growth… Reflecting in Shifting Revenue Mix

	Auto ICE			Auto Tech-agnostic & xEV		Non-Auto	
	73% FY25 (83% - FY21)			15% FY25 (5% - FY21)		12% FY25 (12% - FY21)	
	2W	PV	CV	Tech agnostic	xEV	ADS	Others
H1FY26	42.6%	16.4%	13.2%	9.4%	5.1%	5.8%	6.9%
FY25	43.8%	18.6%	10.5%	8.9%	5.9%	4.4%	7.2%
FY21	45.7%	23.4%	13.4%	5.0%	-	3.8%	7.8%

Emerging segments

2011 Light Commercial Vehicles
Began **strengthening portfolio with light commercial vehicle components**

2013 Aerospace Milestone
Launched a **dedicated facility to manufacture aerospace components**

2017 Global Expansion
Acquired Sansera Sweden, marking entry into the heavy commercial vehicle segment and reinforcing global presence.

2024 Semicon Equipment
Extending commitment to high precision by **entry into semiconductor fab equipment and critical component segments**

Powering Innovation and Growth for Four Decades

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1981

Incorporated by Mr S Sekhar Vasan

1986

Received the first purchase order from Maruti Udyog Limited

1990

Inducted co-promoters, Mr F R Singhvi, Mr Unni Rajgopal & Mr D Devarai

2004 - 2008

- Commenced operations at new plants in Haryana, Maharashtra and Uttarakhand
- Secured investment from Monsoon India Inflection Equity Fund

2013

- Opened a dedicated facility to Manufacture Aerospace components and AS9100 certification
- Started the supply of machined connecting rods to Toyota Kirloskar

2014

Obtained investment from Client Ebene Ltd & CVCIGP II Employee Ebene Ltd.

2015

Initiated operations at the dedicated facility for Aerospace

2017

Acquired Mape Sweden, a European manufacturer of connecting rods for HCV

2019

Commenced the production of tech-agnostic aluminium-forged & machined parts

2020

- Initiated development of suspension & drivetrain components for a leading domestic electric 2W OEM
- Engineered multiple drivetrain components for hybrid PVs & advanced steering components for PVs
- Commenced the development of crankshafts for braking assemblies in HCVs
- Achieved Platinum Certification for Plant 11 under the IGBC Green Factory Buildings rating programme

2021

- Initiated the development of components for PV braking assemblies and BEV drivetrains
- Secured a prestigious project for machining aircraft engine casings
- Achieved a significant milestone by listing on NSE and BSE

2022

Established a new machining facility dedicated to aluminum-forged parts production

2023

- Concluded the construction of new Aerospace and Defense plant
- Strategic investment in MMRFIC Technology Pvt Ltd (Bengaluru)
- Secured business for larger connecting rods from a North American based OEM
- Began construction of a dedicated machining facility at Plant 11 in Bidadi

2024

- Started operations of a new machining facility at Plant 11, Bidadi
- Commenced export of EV components for PVs and CVs

2025

- Commenced supply of semiconductor products
- Added large non automotive export customers
- Initiated construction to expand the Pantnagar facility
- Invested in a very large piece of land 55 acres in Karnataka.

Delivering Precision Globally

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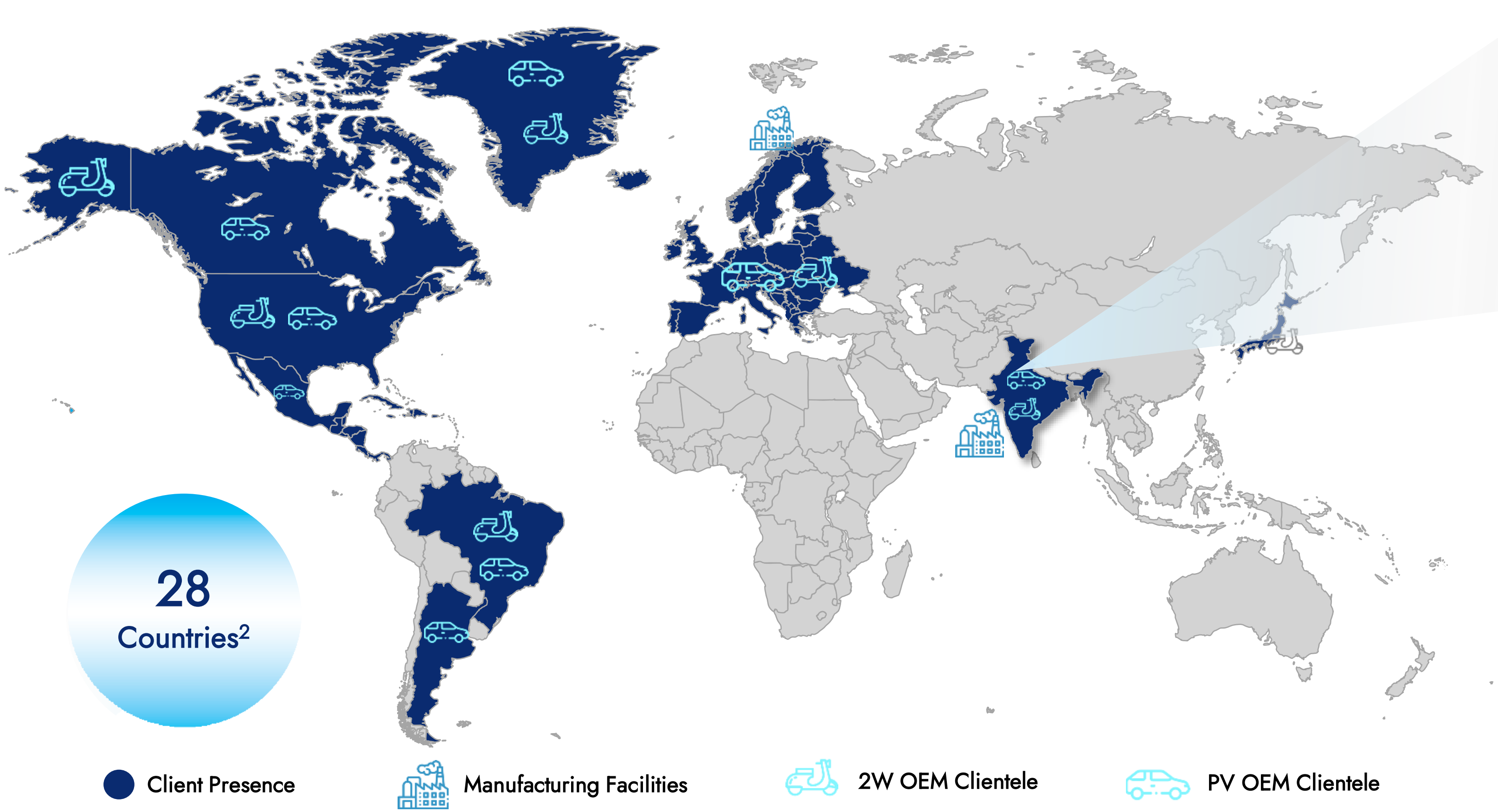
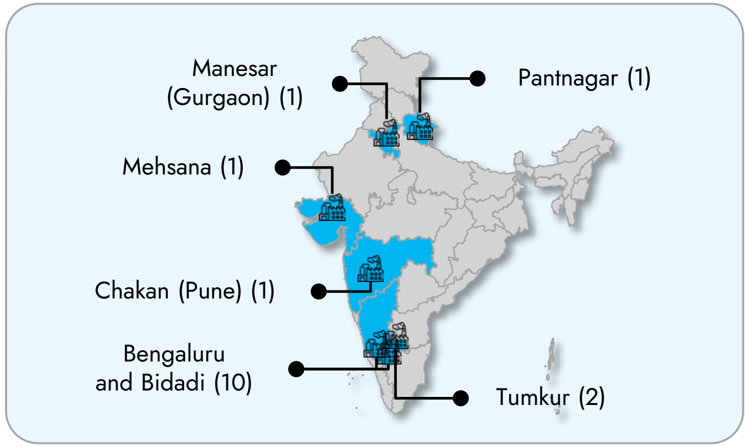
Robust infrastructure & fungible manufacturing capabilities catering to 99[1] auto and non-auto customers across 28 countries[2]

Global Presence



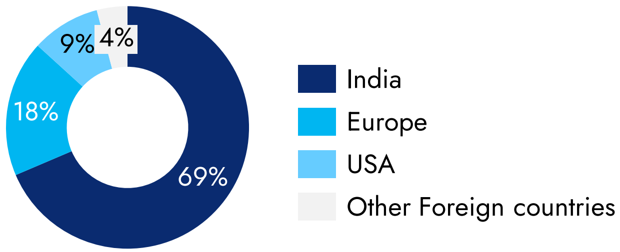
Integrated Manufacturing



Fungible Production Lines
Interchangeable capacity across auto and non-auto

32% Total Product Sales from Exports (FY25)

Revenue Across Geographies (FY25)



Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

Notes: 1. Some customers may appear in more than one category. 2. Including India.

Engineering Led Legacy Solutions: Auto ICE

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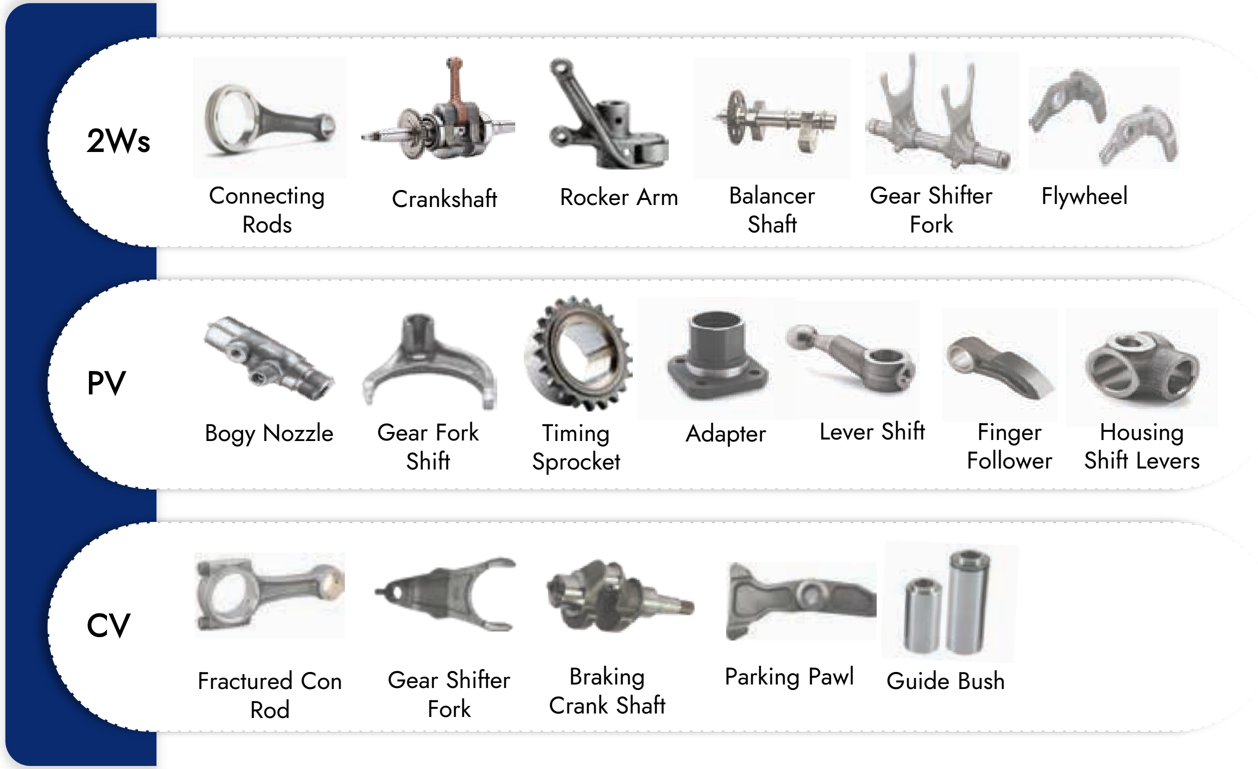

Revenue Contribution (FY25)		Key Customers
37.1% Motorcycle	**6.7%** Scooters	• All major Indian OEMs • Premium OEMs in Europe, US and Japan
18.6% Passenger Vehicles		• Major Indian and Japanese OEMs • Indian multinational automotive manufacturing company • Key North American and European OEMs • Global Tier 1 Supplier
10.5% Commercial Vehicles		• Leading Indian & European OEMs • Global supplier of actuation and motion control systems • Major European, Japanese and US OEMs • Global Supplier of Braking Systems

60%
Total Long term Revenue contribution

- While the **share of Auto ICE has moderated**, it continues to **remain a robust and growing foundation for operations**
- Potential to grow business further both in domestic and global markets
- Consolidating product manufacturing across facilities to harness synergies and unlock capacity efficiencies

73%
Total FY25 Revenue contribution

- Proven track record of **developing complex and critical precision engineered components for the automotive sector**, consistently achieving excellence over the years

Note: Balance Revenue is from 3W segment

Engineering Led Emerging Solutions: Auto (Tech-Agnostic and xEV)

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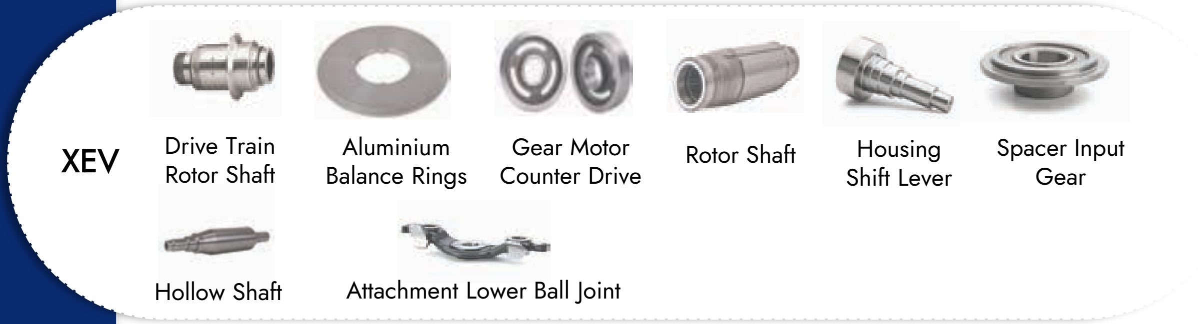

Revenue Contribution (FY25)	Key Customers
5.9% XEV	• European premium 2W OEMs • Leading European PV OEM • Major Europe and US-based Tier 1 customer
8.9% Tech - Agnostic	• Key Indian EV OEMs • Major Indian UK and OEM • Major North American and European EV OEM

15% Total FY25 Revenue contribution

- Specializes in providing **innovative and high-performance solutions tailored to meet the evolving needs of the tech-agnostic and xEV automotive segments.**

20% Total Long term Revenue contribution

- Strategically positioned to capitalise on the growing opportunities in Tech-Agnostic and xEV space
- **Investing in advanced technologies and developing lightweight and high efficiency components to cater to the evolving needs of EV manufacturers**
- Operationalise a dedicated facility for hybrid and electric components within Bengaluru plant, underscoring commitment to the EV sector

Engineering Led Emerging Solutions: Non Auto

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Revenue Contribution (FY25)	Key Customers
4.4% ADS	• All major Indian OEMs & Leading Indian Tier 1 Supplier • Global Tier 1 Supplier • Global European aircraft OEM • Semicon Fab Equipment OEMs
3.4% Off Road	• Major Indian and Japanese OEMs • Indian arm of a global supplier of fuel injection systems • Indian arm of a global engine-based fuel
2.0% Agriculture	• Global Recreation Vechicle OEM
1.8% Others	• Indian arm of a global manufacturing and supply chain management co. • Global OEM of Earth Moving Equipment • Subsidiary of a leading global power tools manufacturer

12%
Total FY25 Revenue contribution

- In FY25, the company made significant strides in **diversifying non-automotive portfolio, with the segment now distinctly categorised into ADS and non-ADS verticals.**

20%
Total Long term Revenue contribution

- **Foresee tremendous growth potential in the ADS segment, supported by a rebound in aerospace demand**
- **New customer wins, and rising opportunities in semiconductor equipment manufacturing** are expected to fuel the growth
- The upward trajectory is expected to be accelerated by the addition of another large aerospace OEM and the ramp-up of semiconductor-related business

Strategic Entry into New Markets and Product Categories

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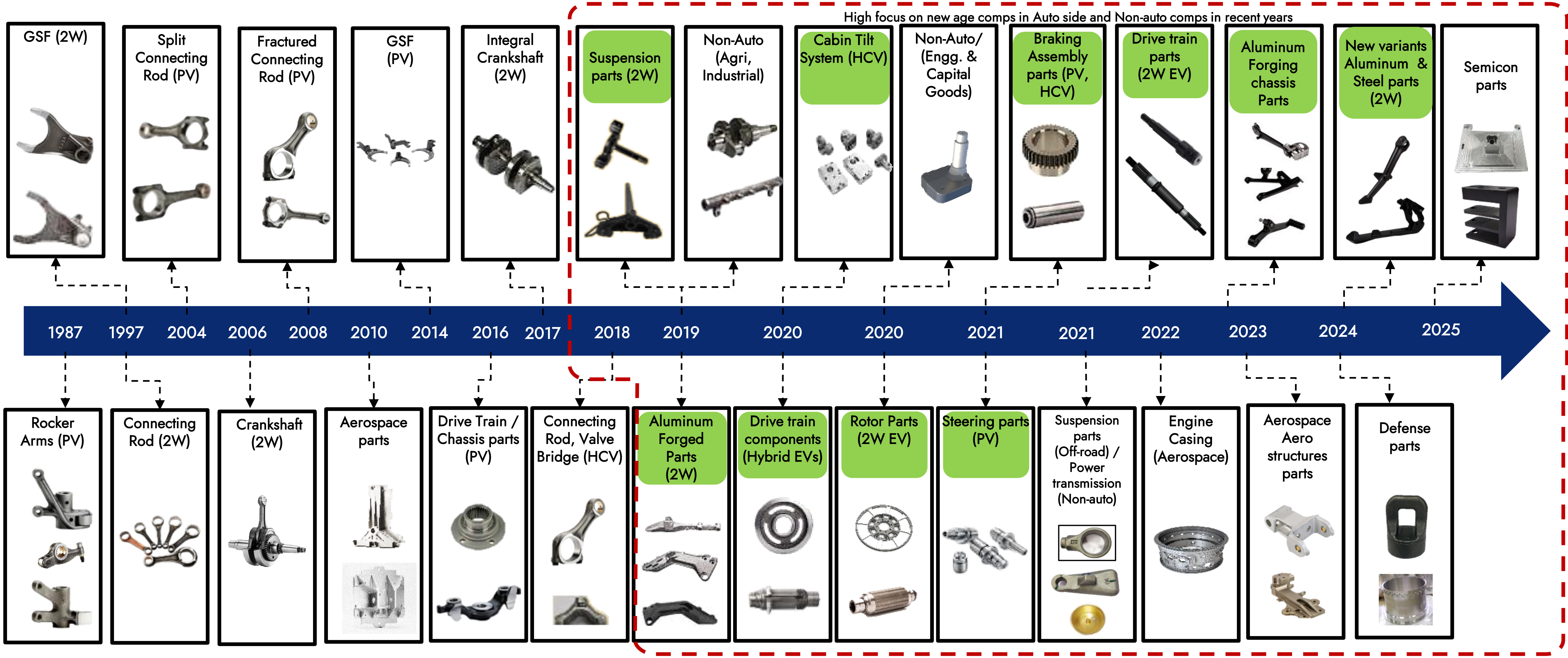
Aggressively expanding the product range into fast growing and trending space EV & Tech-Agnostic and Defense & Aerospace



EV / Tech-agnostic / Aluminium Comps

Non-Auto Comps

Deep Relationships with Customer Focussed Approach

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International

Domestic

Relationship with **16** key light vehicle (LV) OEMs

Relationship with **12** key MHCV OEMS

Relationship with **13** key electric vehicle (EV) OEMs

Key collaborations with **2** leading global EV OEMs

Relationship with **23** key two-wheelers OEMs

40%
20+ years
(longstanding relationships)

20%
10+ years
(longstanding relationships)

40%
<10 years
(continuous addition of new customers)

Experienced Management Team & Board of Directors…

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Experienced Professional Management Team


Praveen Chauhan
Head of Corporate Strategy


Vikas Goel
Chief Financial Officer


Rahul Kale
Chief Operating Officer


Hari Krishnan
CEO – Aerospace, Defence & Semiconductor (ADS) division


Satish Kumar
Chief Customer Relationship Officer and Mentor


Amit Gautam
Chief Technology Officer


P R Suresh
Chief Risk officer & Head Corp Training & Quality Systems


Rajesh Kumar Modi
Chief Legal Officer, Company Secretary & Compliance Officer


Pattabhiraman Raghuraman
Chief - Strategic Sourcing & Supply Chain Management Officer


Madhukar Bhat
Chief Human Resources Officer


Anil Patil
Chief Quality Officer


Rakesh S B
Head Aerospace Division

Distinguished Board of Directors


S Sekhar Vasan
Chairman and Managing Director


F R Singhvi
Joint Managing Director


B R Preetham
Executive Director & Group CEO


Muthuswami Lakshminarayan
Non-Executive,
Independent Director


Revathy Ashok
Non-Executive,
Independent Director


Samir Purushottam Inamdar
Non-Executive,
Independent Director

Proficient Strategic Thinking, Planning and Management

Global Exposure

Long-Standing Entrepreneurial and Leadership Skills

Deep Automobile Company Expertise

MMRFIC - A Partnership for Growth

Strategic investment in MMRFIC for optimizing on advancing radar technology

The partnership presents a significant opportunity in **advanced radar technologies,** create **powerful synergies** and **unlock new opportunities**

- RF & mm-wave IC Design
- FPGA Design
- IC Package Engineering
- AI & ML
- Analog Mixed Signal IC Design
- Signal Processing Design
- PCB Design & Assembly

Complete Silicon-to-Systems expertise to accelerate Product Time To Market!

ISRO	DRDO	IDEX-DIO	DRDO-TDF
Order Driven Development of RF Solutions for ISTRAC	Order Driven Development for DRDO Labs for mmWave RF Radar Solution & Systems	Funds worth 20Cr for Development of next Gen system for Defence and Space Comm.	Technology Fund worth 10Cr for SOC Development of Secure solutions

Qualified Technologies For Aerospace & Defense

- mmW Radar
  - Smallest RF payload with **Integrated RF gating switch**
- FMCW Based RF Radar
  - **DBF**(Digital Beam Former) Based Radar
  - **PoE** (Power over Ethernet) enabled Sensor
- Wide Band AESA Radar
  - **192** Elements
  - One of the Thinnest TRM plank
- Radio Proximity Sensor
  - Smallest form factor
- Direct Digital Sampling Radar Processor Card
  - Upto **C-Band** Enabled Direct Digital Sampling Card
  - One of the Lowest Form factor **(3U-VPX or smaller)**

Note: 1. Sansera has the right to invest and increase stake to 51% at a predefined valuation formula.
*Further investment of 100 Mn has been made during the year for which the shareholding percentage will be determined based on FY26 financial results.

Driving Growth, Scaling Strategically

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- Fueling Growth through Capacity Building
- Leveraging Opportunity in the Emerging Auto Technologies
- Bolstering Prospects with Strategic Investments
- Future-proofing Business with Strategic Diversification
- Amplifying Efficiency through Digitization and Innovation

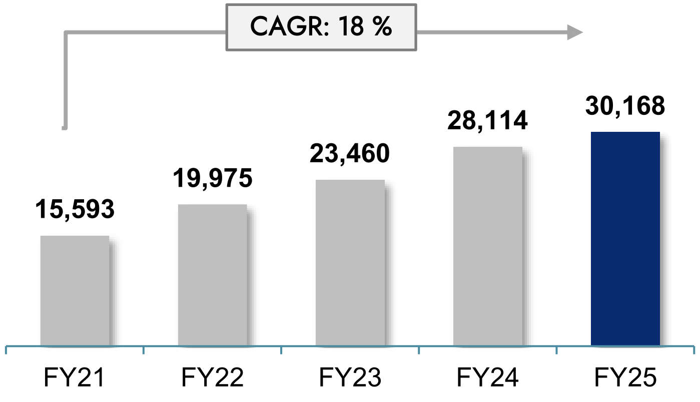
Financial Performance

Sound Financial Performance

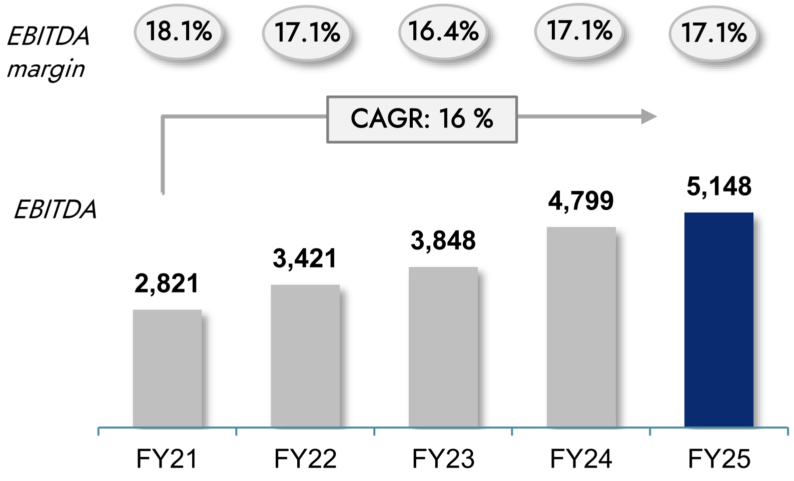
Strong financial performance across profitability metrics

Revenue

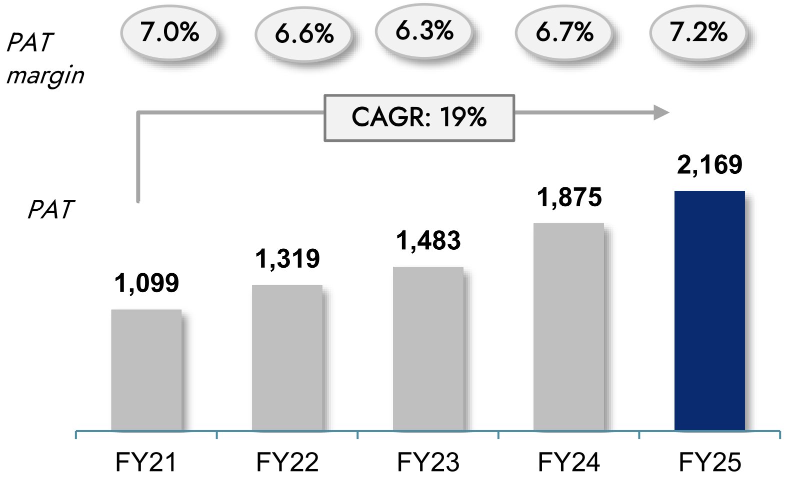
INR in Mn



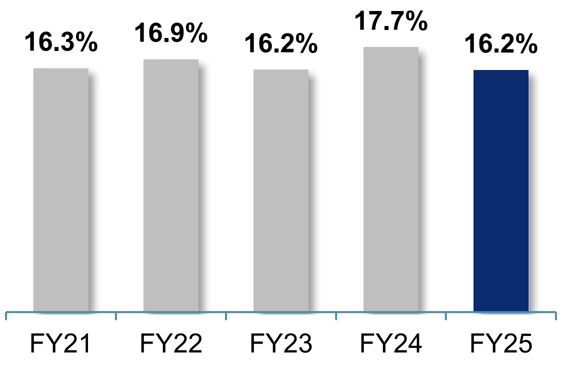
EBITDA and EBITDA Margins %



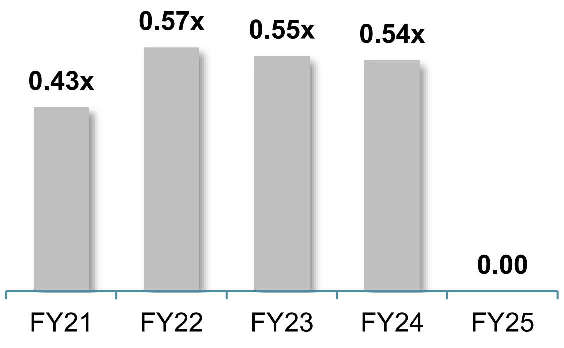
PAT and PAT Margins %



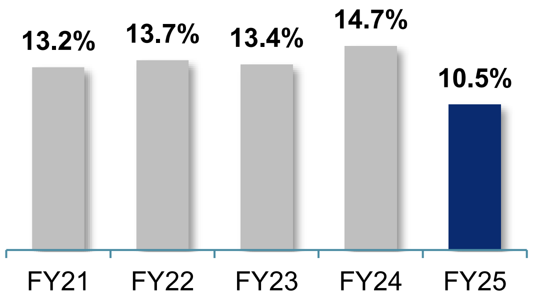
Return on Capital Employed (ROCE) (Ex of CWIP)



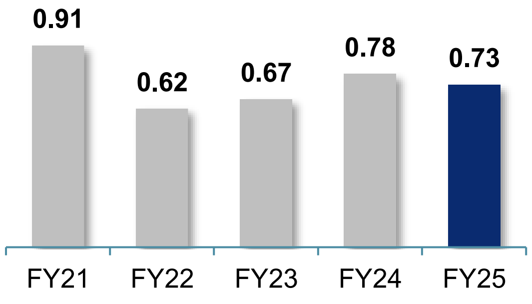
Net Debt to Equity



Return on Equity (ROE)



OCF to EBITDA



Note: 1. Adjusted RoCE = EBIT / Average Capital Employed (Debt+Equity) excluding Capital Work in Progress. 2. ROE : TTM PAT / Average Opening & Closing Networth.

Consolidated Statement of Profit and Loss

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Particulars (INR in Mn)	FY25	FY24	FY23	FY22	FY21
Revenue From Operation	**30,168**	**28,114**	**23,460**	**19,975**	**15,593**
Cost of goods sold (incl power & fuel cost)	17,682	16,877	14,162	11,896	9,167
Gross Profit	**12,485**	**11,237**	**9,299**	**8,079**	**6,425**
Gross Profit Margin	**41.4%**	**40.0%**	**39.6%**	**40.4%**	**41.2%**
Employee benefit expenses	4,427	3,798	3,180	2,774	2,138
Other Expenses	2,911	2,641	2,272	1,885	1,467
EBITDA	**5,148**	**4,799**	**3,848**	**3,421**	**2,821**
EBITDA Margin	**17.1%**	**17.1%**	**16.4%**	**17.1%**	**18.1%**
Other Income	203	24	101	70	131
Depreciation and amortisation expense	1,738	1,495	1,301	1,197	1,017
EBIT	**3,612**	**3,328**	**2,647**	**2,294**	**1,935**
EBIT Margin	**12.0%**	**11.8%**	**11.3%**	**11.5%**	**12.4%**
Finance Cost	700	770	615	510	474
Profit before Tax	**2,912**	**2,558**	**2,032**	**1,784**	**1,461**
Share of net profit of associates accounted for using the equity method, net of tax	8	5	-	-	-
Tax	751	687	549	465	363
Profit After Tax	**2,169**	**1,875**	**1,483**	**1,319**	**1,099**
Profit After Tax Margin	**7.2%**	**6.7%**	**6.3%**	**6.6%**	**7.0%**
EPS – Basic (Rs.)	37.41	34.83	27.74	25.27	21.02
EPS – Diluted (Rs.)	37.18	34.40	27.17	24.36	20.55

Note: Restated financial statements for FY21 and FY22

Revenue Mix Trend

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Particular	Q2FY26	Q1FY26	Q4FY25	Q3FY25	Q2FY25	Q1FY25	Q4FY24	Q3FY24	Q2FY24	Q1FY24	FY25	FY24	FY23	FY22	FY21
Segment wise revenue mix															
Auto-ICE	**72.9%**	**72.7%**	**72.2%**	**75.8%**	**74.8%**	**71.8%**	**73.8%**	**76.1%**	**75.8%**	**76.1%**	**73.6%**	**75.4%**	**77.7%**	**83.4%**	**83.4%**
2W-Motorcycles	37.9%	36.2%	36.9%	38.7%	37.3%	35.5%	37.0%	37.1%	35.0%	35.3%	37.1%	36.1%	35.5%	36.5%	39.5%
2W-Scooters	5.6%	5.3%	6.4%	6.8%	7.4%	6.2%	6.0%	5.7%	5.9%	5.7%	6.7%	5.8%	7.9%	6.7%	6.2%
3W	0.7%	0.6%	0.7%	0.8%	0.8%	0.6%	0.7%	0.7%	0.8%	0.7%	0.7%	0.8%	0.6%	0.8%	0.8%
PV	15.9%	17.0%	17.0%	17.7%	20.4%	19.4%	21.3%	21.9%	24.5%	23.8%	18.6%	22.8%	22.8%	26.5%	23.4%
HCV	12.7%	13.7%	11.2%	11.8%	8.8%	10.1%	8.9%	10.7%	9.6%	10.6%	10.5%	9.9%	10.9%	12.9%	13.4%
Auto-Tech Agnostic & xEV	**13.8%**	**15.1%**	**13.9%**	**12.8%**	**16.1%**	**16.2%**	**13.6%**	**11.7%**	**11.6%**	**12.2%**	**14.8%**	**12.3%**	**10.4%**	**6.1%**	**5.0%**
Auto-Tech Agnostic	8.8%	9.9%	8.1%	7.7%	9.2%	10.2%	8.4%	7.9%	7.0%	6.9%	8.8%	7.6%	6.6%	5.7%	5.0%
xEV	5.0%	5.2%	5.8%	5.1%	6.9%	6.0%	5.2%	3.8%	4.6%	5.3%	5.9%	4.7%	3.8%	0.4%	-
Non-Auto	**13.2%**	**12.2%**	**13.9%**	**11.4%**	**9.2%**	**12.0%**	**12.6%**	**12.2%**	**12.6%**	**11.7%**	**11.6%**	**12.3%**	**11.9%**	**10.5%**	**11.5%**
ADS	6.4%	5.1%	5.9%	4.0%	3.8%	3.7%	4.3%	4.4%	4.6%	3.2%	4.4%	4.1%	4.2%	3.2%	3.8%
Off-road	3.1%	3.0%	4.0%	3.0%	2.3%	4.3%	4.2%	4.6%	4.2%	4.3%	3.4%	4.3%	3.2%	3.1%	4.2%
Agriculture	1.5%	1.9%	2.0%	2.6%	1.4%	2.3%	2.0%	1.6%	2.1%	2.7%	2.1%	2.1%	3.1%	2.8%	2.5%
Others	2.2%	2.1%	2.0%	1.7%	1.6%	1.7%	2.0%	1.6%	1.6%	1.5%	1.8%	1.7%	1.5%	1.4%	1.1%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Geographiy wise revenue mix															
India	**70.2%**	**68.7%**	**66.6%**	**69.5%**	**69.9%**	**67.6%**	**66.8%**	**68.3%**	**71.3%**	**68.4%**	**68.4%**	**68.7%**	**71.6%**	**63.0%**	**65.0%**
Europe	16.3%	19.9%	18.0%	17.8%	17.8%	19.6%	19.7%	18.1%	16.4%	19.5%	18.3%	18.4%	17.6%	23.7%	25.0%
USA	8.8%	8.4%	10.6%	7.8%	8.3%	10.1%	9.9%	11.0%	9.5%	9.0%	9.2%	9.9%	7.2%	9.4%	7.0%
Other Foreign Countries	4.7%	3.0%	4.7%	5.0%	4.0%	2.7%	3.6%	2.6%	2.9%	3.1%	4.1%	3.1%	3.6%	3.9%	3.1%
International	**29.8%**	**31.3%**	**33.4%**	**30.5%**	**30.1%**	**32.4%**	**33.2%**	**31.7%**	**28.7%**	**31.6%**	**31.6%**	**31.3%**	**28.4%**	**37.0%**	**35.0%**
Exports from India	22.2%	22.4%	26.8%	24.0%	25.5%	27.4%	28.1%	25.0%	23.2%	24.4%	26.0%	25.2%	21.7%	28.1%	25.5%
Sweden Sales	7.6%	8.9%	6.6%	6.5%	4.6%	5.0%	5.1%	6.7%	5.6%	7.2%	5.7%	6.1%	6.7%	8.9%	9.5%

Customer & Product Mix | Orderbook History

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Particular	FY25	FY24	FY23	FY22	FY21
Customer Mix					
Customer 1	13.7%	14.5%	14.3%	16.6%	20.7%
Customer 2	10.9%	10.3%	12.6%	11.9%	14.0%
Customer 3	9.9%	11.0%	11.9%	10.2%	10.2%
Customer 4	6.0%	6.1%	6.2%	8.4%	9.0%
Customer 5	5.7%	5.2%	5.8%	6.8%	5.3%
Top 5 share	**46.2%**	**47.3%**	**50.8%**	**53.9%**	**59.2%**
Others	**53.8%**	**52.7%**	**49.2%**	**46.1%**	**40.8%**
Total Sales	**100.0%**	**100.0%**	**100.0%**	**100.0%**	**100.0%**
Product Mix					
Connecting rods	36.4%	41.0%	38.8%	42.8%	39.7%
Rocker arms	16.2%	15.5%	16.1%	18.2%	19.5%
Crank shaft assembly	15.3%	15.8%	17.8%	16.1%	17.2%
Gear shifter forks	5.4%	4.8%	5.2%	5.3%	6.6%
Stem comp	3.7%	3.1%	4.2%	3.4%	3.8%
Aerospace products	4.4%	4.1%	4.2%	3.2%	3.8%
Integral crankshaft	2.3%	2.0%	1.5%	1.3%	1.0%
Others	16.3%	13.7%	12.2%	9.7%	8.5%
TOTAL	**100.0%**	**100.0%**	**100.0%**	**100.0%**	**100.0%**

- Added multiple customers resulting in diversified customer base, hence lowering the contribution from top customers

Particular	FY25	FY24	FY23
Order Book			
Opening Order Book	15.9	13.2	9.6
New Order wins	7.6	8.7	7.3
Order Moved to Mass Production	5.0	6.0	3.7
Closing Order Book	**18.5**	**15.9**	**13.2**

Represent orders which moved to mass production as on 1-Apr-25, peak value of these orders shall reflect in the topline once they reach maturity

Annexures

ESG Activities

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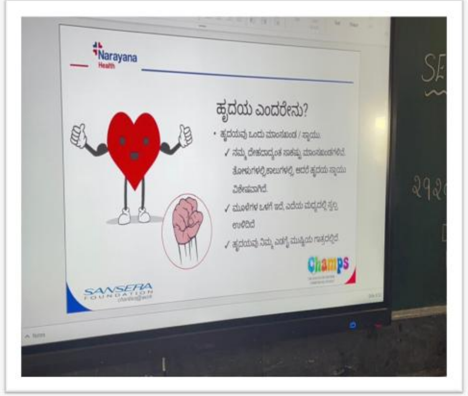
International Yoga day Celebration


BP Awareness Program in Bengur School

ADOPTION OF TB PATIENTS OF ANEKAL TALUK - TB Elimination program


Health care program at Sansera supported schools & event partners - Narayana Netralaya & KMYF


ESG Activities

Initiatives taken for Environment

KYALASANAHALLI LAKE

January 2017

Present

TRASHBOT

A de-centralised automated mixed waste segregator at

BOMMASANDRA LAKE

- Hands-free Waste Processing
- Segregates into bio and Non-bio Components
- Handles all kinds of Mixed Waste
- Output Efficiency of up to 99.7%
- Highly Scalable
- Huge Capacities - Handles 100s of Tons
- Very Low Power Consumption

Present

Well Recognized for Achievements in the Sector

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Maruti Suzuki
Award for Part Development 2024-25

BCIC
ESG in Manufacturing Sector 2025

FKCCI
Award in Sustainability 2025

Autodeck
Award in Digital Innovation 2025

Yamaha
Supplier Conference 2024

Honda
Annual Supplier Convention 2023-24

Honda Motor India
Delivery & Quality of Spare Parts during 2023-2024

ACMA
Gold Award for Sustainability Business & Safety 2024

TVS
Consistent Quality Performance Year 2022-23

Yamaha
Appreciation award for delivery (2023)

Royal Enfield
Reliable partner in Quality & Delivery 2023

Quality Platinum
award from Bajaj Auto (2023)

Boeing
Excellent Supplier Performance (2022)

Bajaj
Quality Award BAL Q "Platinum" Award (2022)

Hero
Best Performance EARN Program (2022)

Bosch India
Regional Supplier Awards (2022)

Numerous awards over years bear testimony for the quality of products

"AIRBUS" #NewSteps2023

"Zero Defect Supplies Zero PPM Award 2023

Premier Award by RTX


general motors

Supplier Quality Excellence Award 2023

Presented to:
871503618

SANSERA ENGINEERING LTD

For your outstanding **2023 performance to General Motors.**
Thank You.

Rick Demuynck
José Luis Contreras Martinez

General Motors For Outstanding Performance

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