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Sansera Engineering Limited

Q2 FY27 Investor Presentation



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Performance Highlights



Management Commentary



Mr. B R Preetham

Joint Managing Director & Group Chief Executive Officer

"Sansera continued its strong growth trajectory in Q2 FY27, delivering its highest-ever quarterly revenue of INR 10,915 million, up 32% YoY, and its highest-ever quarterly EBITDA of INR 2,112 million, with a margin of 19.4%. We protected our profitability despite an inflationary input-cost environment, geopolitical uncertainties and wage-related cost pressures.

All three business segments, Auto ICE, Auto-Tech Agnostic and xEV, and Non-Automotive, recorded their highest-ever quarterly sales, demonstrating broad-based momentum across our diversified portfolio. Auto ICE grew 18.2% YoY, while Auto-Tech Agnostic and xEV recorded combined revenue growth of 27.0% YoY. Our Non-Automotive segment crossed the INR 2,000 million milestone, contributing 20.9% to overall revenue, driven by 207% YoY growth in ADS.

We continue to see strong demand visibility in the domestic automotive industry, with volumes at record levels and exports returning to a healthy growth trajectory. Our Auto ICE business remains a strong foundation for Sansera, and is well positioned to benefit from the growing trend of OEMs consolidating their supplier base and increasingly outsourcing to capable, well-capitalised partners.

With Auto ICE contribution coming down to 65.7% in Q2 FY27, we have largely delivered on the vision we had set at the time of our IPO, despite strong growth in the Auto ICE business as well. From a diversification standpoint, however, our journey has only just begun, and our order book gives us good visibility into the next phase. Peak annual revenues from new business, excluding ADS, stood at INR 22,410 million as of September 2026, while our ADS backlog stands at approximately INR 58,697 million over the next five years. We remain focused on adding new customers, deepening wallet share and moving up the value chain into larger, more complex parts across our businesses.

With planned capex of approximately INR 8,000 million in FY27, we are expanding our manufacturing capabilities and pursuing opportunities across emerging technologies. Backed by healthy demand, a strong order pipeline and increasing diversification, we remain confident in our long-term growth prospects."

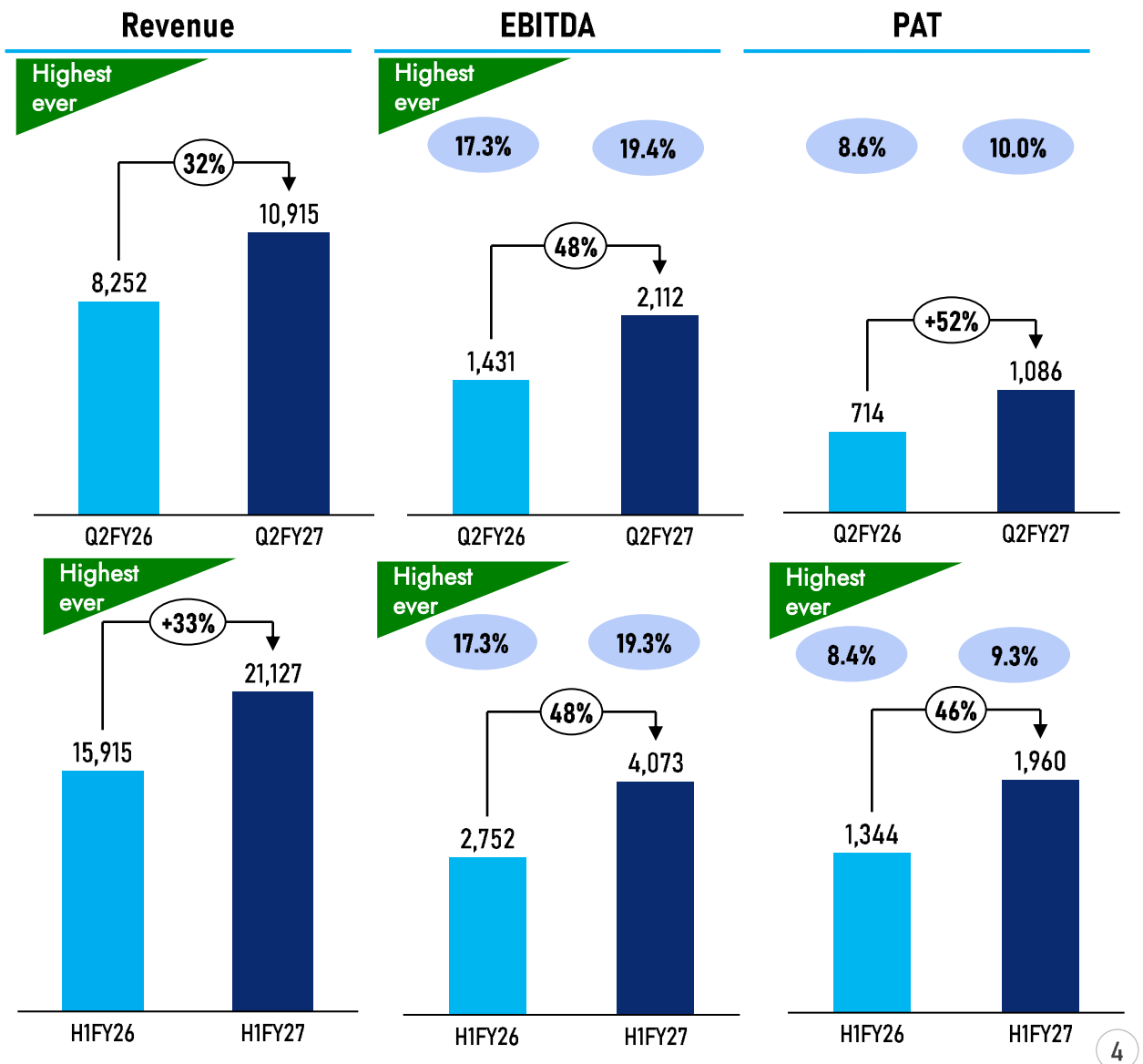
Quarterly Performance

Highest ever quarterly performance across the board

India business	Auto ICE	Passenger Vehicles	2W (Motorcycle & Scooter)	Auto – Tech Agnostic	xEV	Non Auto	ADS
↑ 20.6%	↑ 18.2%	↑ 42.4%	↑ 14.2%	↑ 21.9%	↑ 36.0%	↑ 107.7%	↑ 206.5%

- **India business** delivered a healthy **20.6% YoY** growth in Q2FY27
- **International business** significantly outperformed with **56.2% YoY** growth. Sales to:
  - Other foreign countries increased **more than 2x YoY (up 128.9%)**, primarily driven by strong performance of Semiconductor business
  - USA grew **77.8% YoY**, supported by Aerospace and Passenger Vehicles business
  - Europe grew **23.7% YoY**, while excluding Sweden operations it grew **49.8% YoY**
- Non-Auto segment contribution increased to **20.9%** in Q2 FY27, compared with **13.2%** in Q2 FY26.
  - The ADS business remained the key growth driver within Non-Auto, with sales increasing **206.5% YoY (more than 3x)** and its contribution standing at **14.9%** during the quarter.
  - Off-Road segment grew **8.5% YoY**, while Agriculture grew **26.1% YoY**
- Auto Tech-Agnostic and xEV segment sales grew **27.0%** YoY, with its contribution standing at **13.4%** during the quarter.
- Auto ICE accounted for **65.7%** of our sales in Q2 FY27, with motorcycles contributing **32.0%**, passenger vehicles **17.3%** and scooters **5.9%.**

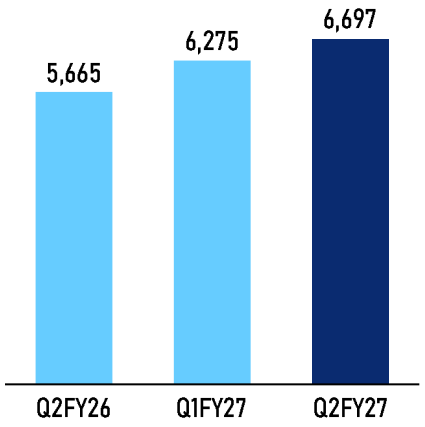
INR in Mn
Margin (%)



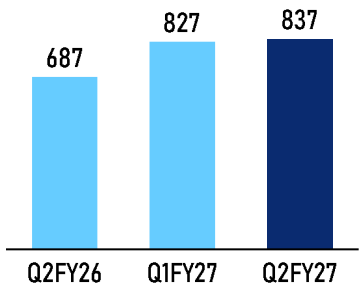
Sales Mix Trends

INR in Mn

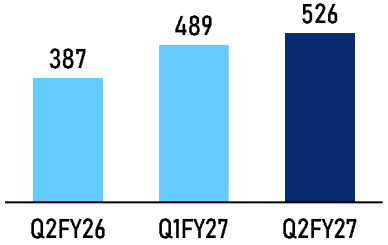
Auto – ICE



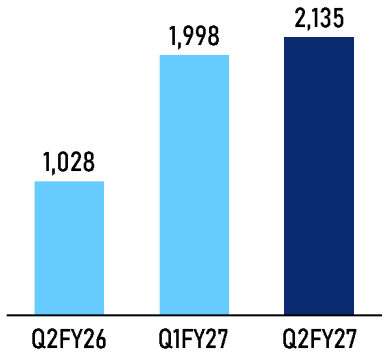
Auto-Tech Agnostic



xEV

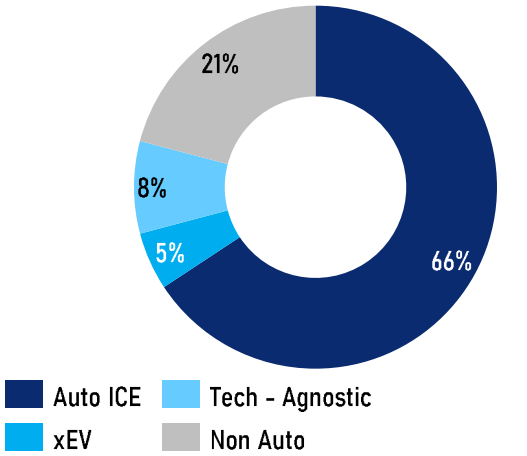


Non-Auto

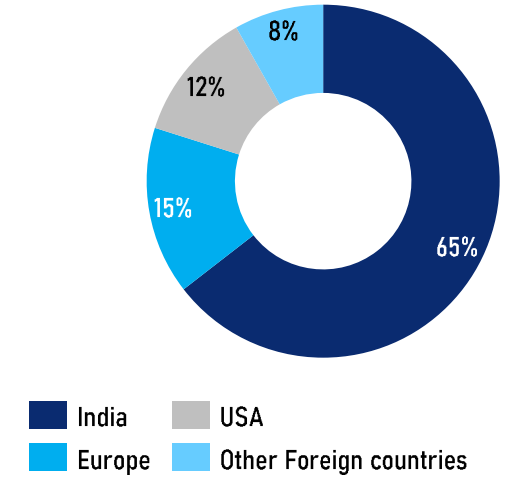


Sales mix (%)	Q2FY27	Q2FY26	Q1FY27	H1FY27	H1FY26
India	**64.5%**	**70.2%**	**60.1%**	**62.3%**	**69.5%**
Europe	15.4%	16.3%	19.6%	17.4%	18.0%
USA	11.9%	8.8%	12.7%	12.4%	8.6%
Other Foreign Countries	8.2%	4.7%	7.6%	7.9%	3.9%
International	**35.5%**	**29.8%**	**39.9%**	**37.7%**	**30.5%**
Exports from India	30.1%	22.2%	32.5%	31.3%	22.3%
Sweeden Sales	5.4%	7.6%	7.4%	6.4%	8.2%
TOTAL	**100.0%**	**100.0%**	**100.0%**	**100.0%**	**100.0%**

Q2FY27 Sales Contribution



Q2FY27 Geographical Mix

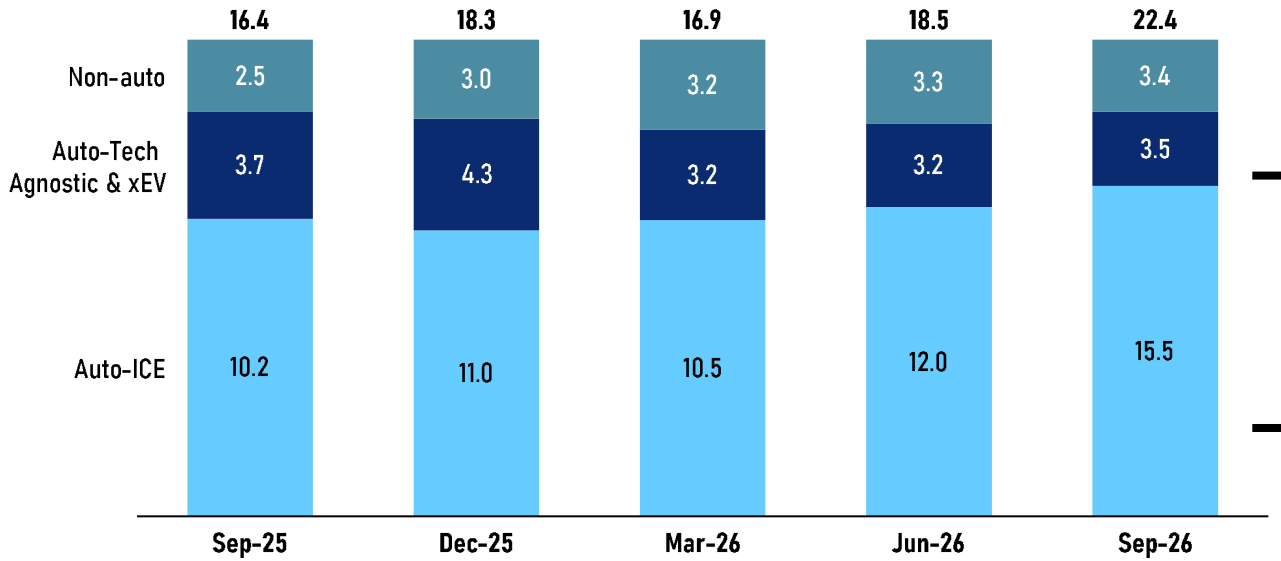


Historical Data Available on slide 29 & 30

Peak Annual Revenues for New Business – Excluding ADS

Expanding product portfolio and customer base with a focus on capitalizing on the high-growth emerging segments

Segment wise Orderbook* Excluding ADS (INR in Bn)



	Sep-25	Dec-25	Mar-26	Jun-26	Sep-26
Domestic	43%	44%	42%	44%	49%
Global	57%	56%	58%	56%	51%

Total peak annual revenue (INR Bn)	
xEV	2.3
Tech Agnostic	1.2
PV + CV	9.6
2W	5.9

Total value of

Rs. 22,410 Mn

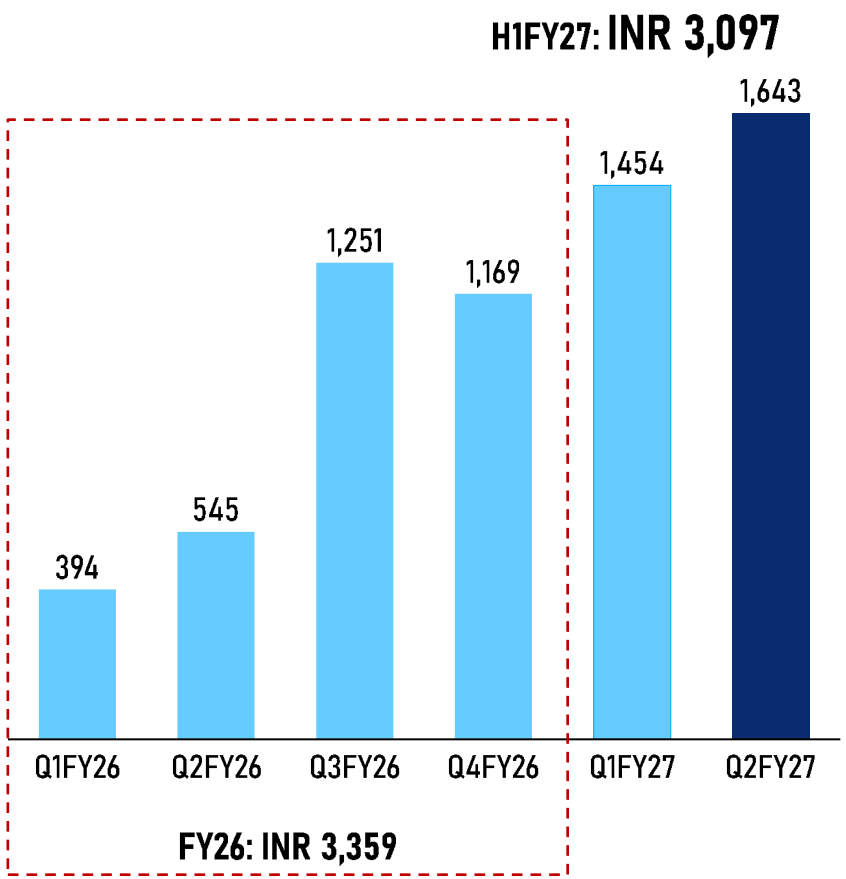
- ADS orders are structurally different from our overall order book, which is presented as peak annual revenues for new business rather than total cumulative backlog. To avoid duplication, the ADS business value has been excluded from the order book for the rest of the business.
- Order book represents peak annual revenues for new business
- This is based on LOIs / POs for which production has started beyond 1-Apr-2026 or is yet to start
- This orderbook is expected to reach its peak annual revenue in the next 3 years
- In addition, the company is continuously working on adding new orders in all the segments
- Orderbook as on 31-Mar-26, represent orders which moved to mass production as on 1-Apr-26, peak value of these orders shall reflect in the topline once they reach maturity

*Order book represents peak annual revenues for new business

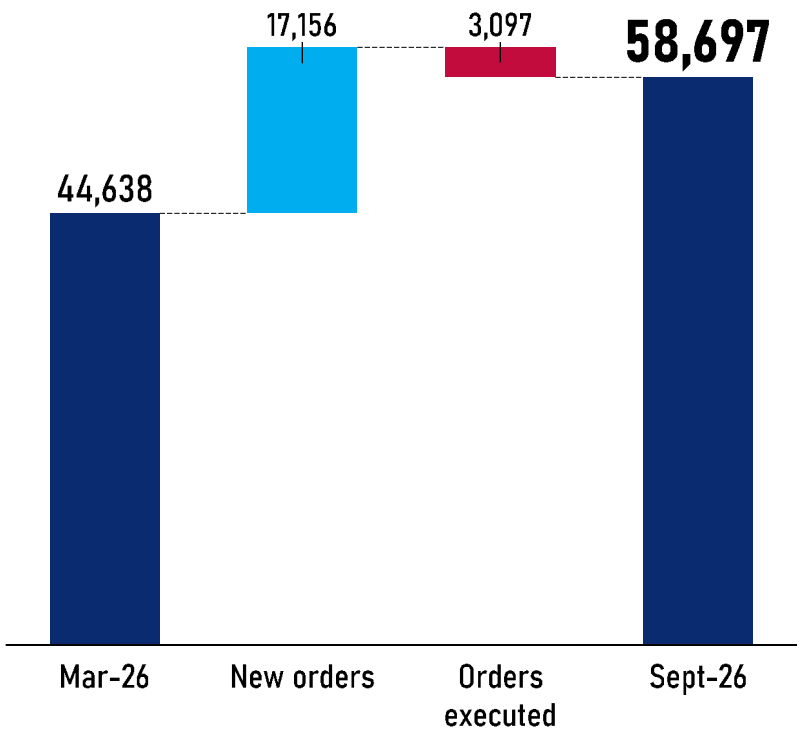
ADS Segment Highlights

INR in Mn

Segment Revenue*



Cumulative unexecuted order backlog



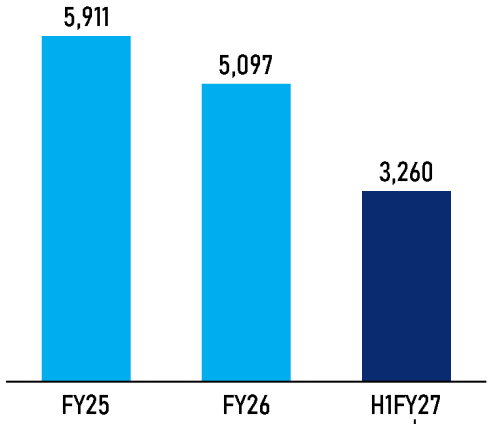
FY27 ADS Revenue guidance of
INR 5,500 – 6,000 Mn

This order backlog is executable in
~ 5 years

*Includes product sales, scrap sales, and tooling income, as all three form an integral part of the ADS business and are closely linked to its overall operations

Fueling Growth through Capital Investments

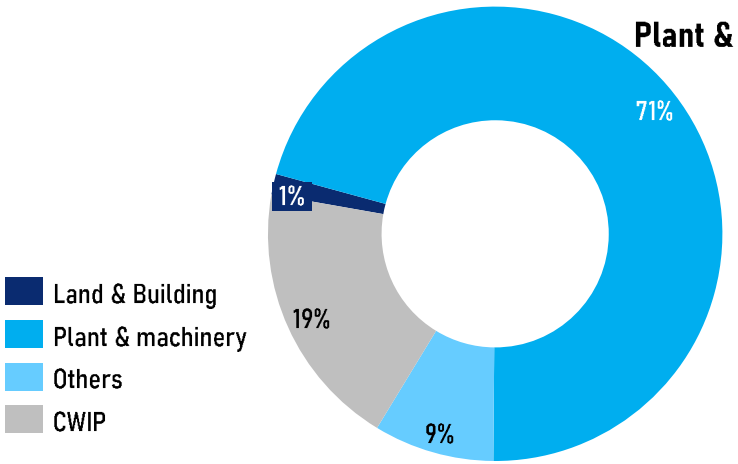
Capex (INR Mn)



Incremental Asset Turn

Automotive	ADS
1.25 – 1.3 Times	2.0 – 2.2 Times

Plant & Machinery



Non - Auto	33%
Auto PV/CV	33%
Auto 2W (Legacy components)	11%
Auto (Tech. agnostic + xEV)	11%
Common capex	7%
Maintenance	5%

Capex Plan- Upcoming Projects

Auto ICE	
Pantnagar (Plant 6) Expansion	Addition of forging capacity at existing plant 6 primarily for 2W.
Manesar Plant (Plant 4)	Addition of 80k sq. ft. of manufacturing capacity and machinery for the PV and 2W segments
Auto Tech-agnostic & xEV	
Nichidai Sansera JV	60:40 JV with Nichidai Corporation Focus on cold & warm forged precision components Expands into tech-agnostic high-precision components
Bengaluru (Plant 2)	Addition of machined capacity with a primary focus on Auto Tech. agnostic & xEV
ADS	
New Hangar	80k sq. ft. hangar - expansion within existing campus to facilitate current orderbook execution.
New Defence Plant	Addition of 45k sq. ft., with the facility focused on the Defence business within the ADS segment.
Surface Coating Facility	New brownfield surface coating facility established adjacent to the ADS plant in Bengaluru

Consolidated Statement of Profit and Loss

Particulars (INR in Mn)	Q2FY27	Q2FY26	YoY	H1FY27	H1FY26	YoY
Revenue From Operations	**10,915**	**8,252**	**32%**	**21,127**	**15,915**	**33%**
Cost of goods sold (incl power & fuel cost)	6,219	4,853		12,092	9,287	
Gross Profit	**4,696**	**3,399**	**38%**	**9,035**	**6,628**	**36%**
Gross Profit Margin	**43.0%**	**41.2%**		**42.8%**	**41.6%**	
Employee benefit expenses	1,469	1,180		2,801	2,376	
Other Expenses	1,114	789		2,160	1,501	
EBITDA	**2,112**	**1,431**	**48%**	**4,073**	**2,752**	**48%**
EBITDA Margin	**19.4%**	**17.3%**		**19.3%**	**17.3%**	
Other Income	116	116		250	233	
Depreciation and amortisation expense	602	503		1,221	980	
EBIT	**1,627**	**1,043**	**56%**	**3,103**	**2,005**	**55%**
EBIT Margin	**14.9%**	**12.6%**		**14.7%**	**12.6%**	
Finance Cost	146	81		266	186	
Exceptional Items	0	0		169	0	
Profit before Tax	**1,481**	**962**	**54%**	**2,667**	**1,820**	**47%**
Share of net profit of associates accounted for using the equity method, net of tax	-17	-10		-20	-20	
Tax	377	238		687	455	
Profit After Tax	**1,086**	**714**	**52%**	**1,960**	**1,344**	**46%**
Profit After Tax Margin	**10.0%**	**8.6%**		**9.3%**	**8.4%**	
EPS – Basic (Rs.)	17.31	11.60		31.20	21.61	
EPS – Diluted (Rs.)	17.24	11.56		31.07	21.54	

Exceptional items:
H1FY27: INR 169 million recognised during the Q1FY27 towards the settlement of a litigation matter before the U.S. District Court. The litigation was disclosed in the Company's prospectus filled in 2021. The matter has been settled without admission of liability, and the settlement amount is expected to be substantially covered by insurance.

Consolidated Balance Sheet

Assets (INR in Mn)	Sept-26	Mar-26
Non - Current Assets	**29,796**	**26,905**
Property Plant & Equipments	22,195	20,720
Right of use assets	1,688	1,457
CWIP	2,766	2,196
Goodwill	389	399
Intangible assets	53	41
Investments accounted for using the equity method	846	566
Financial Assets		
i) Investments	312	312
ii) Loans	6	5
iii) Other Financial Assets	371	359
Current tax assets (Net)	83	132
Other Non Current Assets	1,087	719
Current Assets	**20,879**	**18,041**
Inventories	8,974	6,712
Financial Assets		
(i) Investments	217	18
(ii) Trade receivables	6,495	6,270
(iii) Cash and cash equivalents	1,037	1,037
(iv) Bank balances other than cash and cash equivalents	2,715	2,935
(v) Loans	40	21
(vi) Other financial assets	55	74
Other Current Assets	1,316	942
Assets classified as held for sale	29	32
Total Assets	**50,675**	**44,947**

Equity & Liabilities (INR in Mn)	Sept-26	Mar-26
Total Equity	**32,929**	**31,075**
Equity Share Capital	125	125
Instruments entirely equity in nature		
Other Equity	32,588	30,749
Non Controlling Interests	217	201
Non-Current Liabilities	**3,536**	**3,548**
Financial Liabilities		
(i) Borrowings	733	956
(ia) Lease liabilities	1,390	1,161
(iii) Other Financial Liabilities		
Provisions	8	35
Deferred Tax Liabilities (Net)	982	938
Other non-current liabilities	423	458
Current Liabilities	**14,210**	**10,324**
Financial Liabilities		
(i) Borrowings	5,630	3,619
(ia) Lease liabilities	175	175
(iii) Trade payables	7,248	5,433
(iv) Other financial liabilities	723	461
Other Current Liabilities	325	378
Provisions	79	243
Current tax liabilities (Net)	31	14
Total Equity & Liabilities	**50,675**	**44,947**

Consolidated Cash Flow Statement

Particulars (INR in Mn)	H1FY27	H1FY26
Profit Before Tax from continuing operations	**2,647**	**1,799**
Adjustments to reconcile profit before tax to net cash flows	1,521	1,137
Operating profit before working capital adjustments	**4,168**	**2,936**
Working capital adjustments	(1,365)	(497)
Cash generated from Operations	**2,803**	**2,439**
Direct taxed paid (net)	(580)	(389)
Net Cash generated from Operating Activities	**2,223**	**2,050**
Net Cash used in Investing Activities	**(3,704)**	**(1,883)**
Net cash (used in)/generated from financing activities	**1,520**	**(1)**
Net increase/(decrease) in cash and cash equivalents	**39**	**165**
Add: Cash & Cash equivalents at the beginning of the period	1,037	515
Effect of exchange differences on translation of foreign currency cash and cash equivalents	(39)	(134)
Cash & Cash equivalents at the end of the period	**1,037**	**545**

Recent Award Wins During The Quarter



Bajaj Auto

JIPM – TPM Excellence Consistency Award



Bajaj Auto

Quality Award – "Super Platinum"



Tata Cars

Reliability Excellence Award



Ather Energy

Excellence in Quality

Company Overview



Sansera at a Glance: Diversified Precision Engineering

Four decades in automotive forging and machining, now scaling in xEV, tech-agnostic, aerospace, defence and semiconductor

4 decades	18	109	12,443	In-house
of engineering expertise	integrated manufacturing units	customers across 28 countries	employees, incl. 529 engineers	machine building & automation

Why Sansera stands apart

1. **A proven legacy, diversified foundation** — Four decades of engineering excellence; relationships spanning technology generations — **40% of customers for 20+ years**
2. **Scale-driven execution excellence** — 18 integrated facilities and expert engineers deliver precision across complex programmes — **529+ engineers**
3. **Positioned for future growth** — Momentum in xEV, tech-agnostic and non-auto segments, backed by a robust order book — **29.9% of FY26 sales from emerging segments**
4. **Automation-led efficiency** — In-house machine building and automation lift efficiency and optimise cost — **Target 80% robotics ratio on new lines**
5. **Multi-industry reach** — Automotive, aerospace, defence, semiconductor, off-road and agriculture — **7+ sectors served**

FY26 (INR Mn)

Revenue	EBITDA	PAT
34,979	6,321	3,269
+16% YoY	23% YoY (18.1%)	51% YoY (9.3%)

H1FY27 (INR Mn)

Revenue	EBITDA	PAT
21,127	4,073	1,960
+33% YoY	48% YoY (19.3%)	46% YoY (9.3%)

Diversification is visible in the financials (product sales, INR Mn)

Segment (share of sales)	FY21	FY26	Growth	CAGR
Auto ICE	83.0%	70.1%	1.9x	14%
Auto Tech-agnostic & xEV	5.4%	13.5%	5.6x	41%
ADS	3.8%	9.6%	5.7x	42%
Other Non-Auto	7.8%	6.8%	2.0x	14%
Revenue from operations	**15,593**	**34,979**	**2.2x**	**18%**

Our Journey

BUILT IN AUTOMOTIVE

1981
Incorporated by Mr. S Sekhar Vasan

1986
First purchase order from Maruti Udyog Limited

1990
Co-promoters inducted: Mr. F R Singhvi, Mr. Unni Rajagopal and Mr. D Devaraj

2004–08
New plants in Haryana, Maharashtra and Uttarakhand; investment from Monsoon India Inflection Equity Fund

2013
Dedicated aerospace facility with AS9100 certification; machined connecting rods supplied to Toyota Kirloskar

2014
Investment from Client Ebene Ltd and CVCIGP II Employee Ebene Ltd

2015
Operations begin at the dedicated aerospace facility

2017
Acquired Mape Sweden, a European maker of connecting rods for HCVs

ACCELERATING INTO EMERGING SEGMENTS

2019
Production of tech-agnostic aluminium forged and machined parts

2020
Suspension and drivetrain parts for a leading domestic electric 2W OEM; drivetrain parts for hybrid PVs and steering parts for PVs; crankshafts for HCV braking; IGBC Platinum for Plant 11

2021
PV braking and BEV drivetrain components; aircraft engine casing project; listed on NSE and BSE

2022
New machining facility dedicated to aluminium-forged parts

2023
New aerospace & defence plant; strategic investment in MMRFIC; larger connecting rods for a North American OEM; construction of Plant 11 machining facility, Bidadi

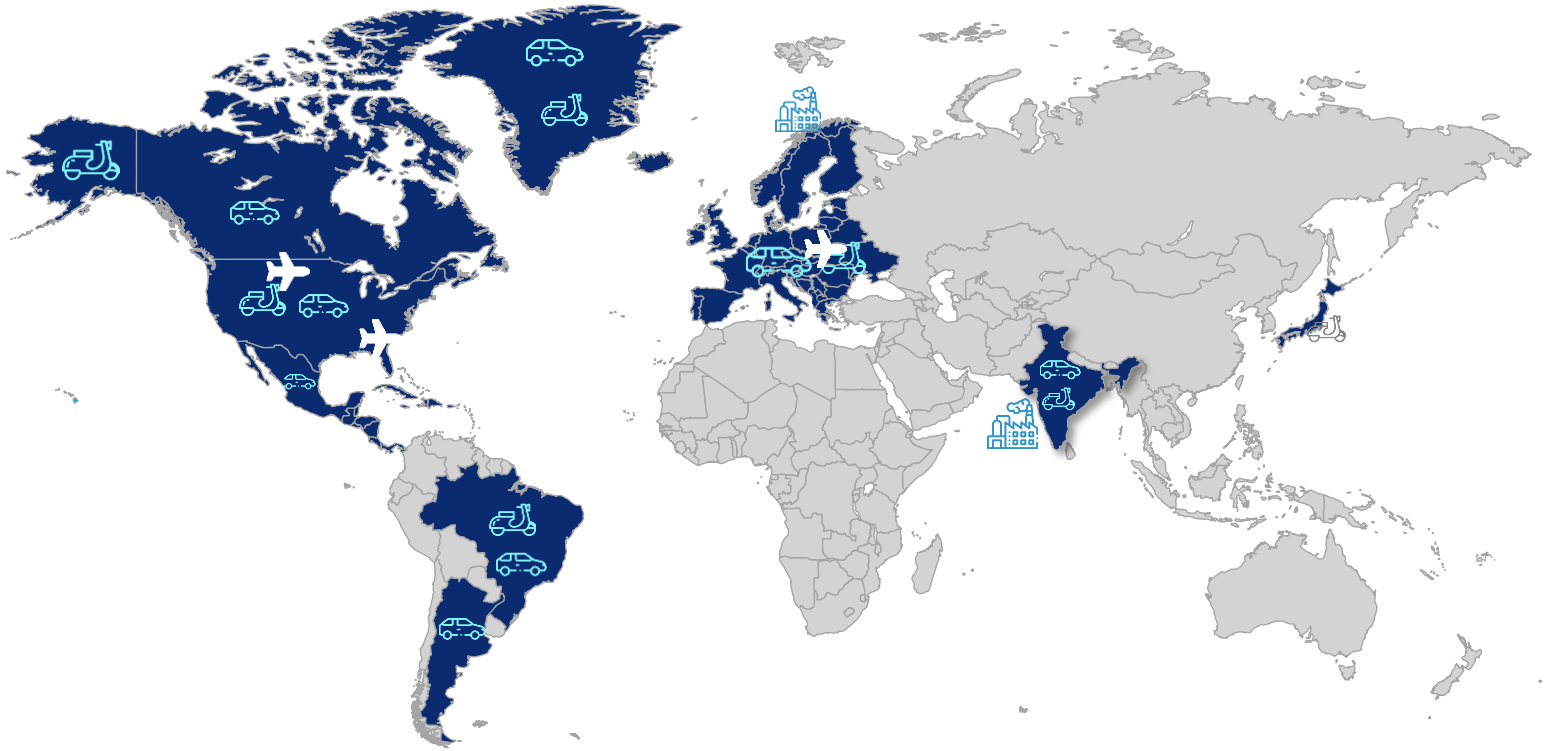
2024
Plant 11 machining facility, Bidadi, operational; exports of EV components for PVs and CVs

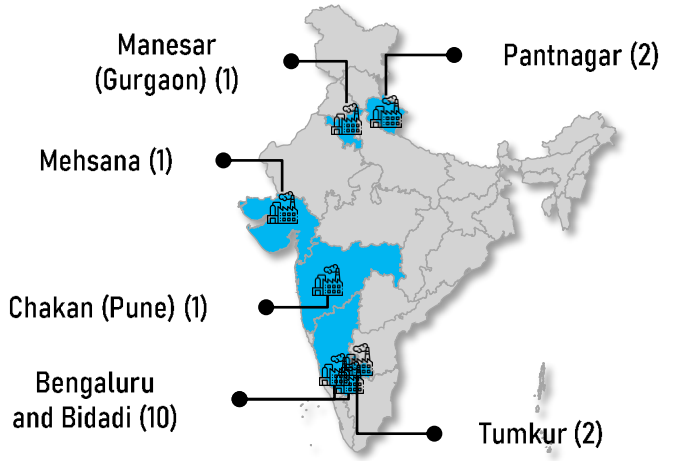
2025
Semiconductor supplies; large non-auto export customers; Pantnagar expansion begun; 55-acre land parcel in Karnataka

2026
New Pantnagar plant operational; JV with Nichidai Corporation, Japan

Delivering Precision Globally

Robust infrastructure and fungible manufacturing capabilities serving 109 auto and non-auto customers[1]





Client presence | Manufacturing facilities | 2W OEM clientele | PV OEM clientele | Aerospace & semiconductor

18
integrated plants: 17 in India, 1 in Sweden

109
auto & non-auto customers[1]
As on Sep-26

28
countries with client presence[2]
As on Sep-26

35%
of FY26 product sales exported

FY26 revenue by geography

65.2%	34.8%	18.8%	9.3%	6.7%
India (domestic)	International	Europe	USA	Other countries

Fungible production lines – interchangeable capacity across auto and non-auto

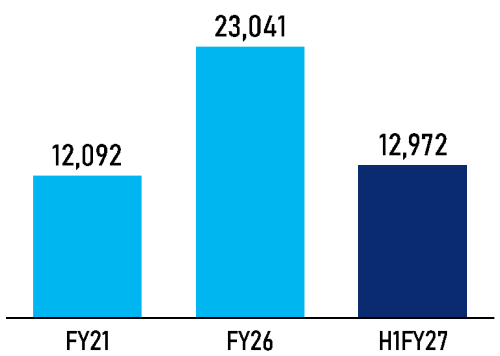
Maps not to scale; generalised illustration only. All data, information and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.
Notes: 1. Some customers may appear in more than one category. 2. Including India.

Auto ICE

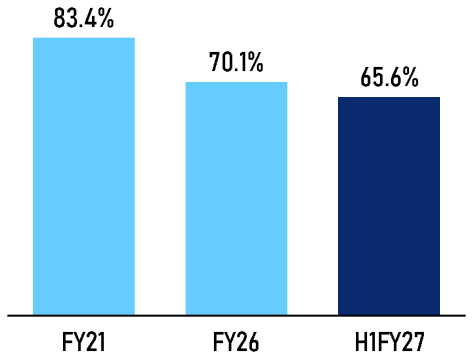
Auto ICE has grown 1.9x over the last five year

Auto ICE product sales (INR Mn)*

1.9x | 13.8% CAGR



Share of total sales (%)



H1FY27 share of total sales by segment



A robust and growing foundation

- Proven record in complex, critical precision components
- Share moderates only because emerging segments grow faster
- Room to grow further in domestic and global markets
- Consolidating manufacturing across facilities for synergies and capacity efficiency

	KEY PRODUCTS	KEY CUSTOMERS
36.7% Two-wheelers Motorcycles 30.9% Scooters 5.8%	 Connecting Rods, Crankshaft, Rocker Arm, Balance Shaft, Gear Shifter Fork, Flywheel Decomp	• All major Indian OEMs • Premium OEMs in Europe, the US and Japan
17.4% Passenger vehicles	 Connecting Rod, Body Nozzle, Gear Shifter Fork, Timing Sprocket, Adapter, Lever Shift, Finger Follower, Housing Shift Levers	• Major Indian and Japanese OEMs • Indian multinational auto manufacturer • Key North American and European OEMs • Global Tier 1 supplier
11.0% Commercial vehicles	 Fractured Con Rod, Gear Shifter Fork, Braking Crankshaft, Parking Pawl, Guide Bush	• Leading Indian and European OEMs • Global actuation and motion-control supplier • Major European, Japanese and US OEMs • Global braking-systems supplier

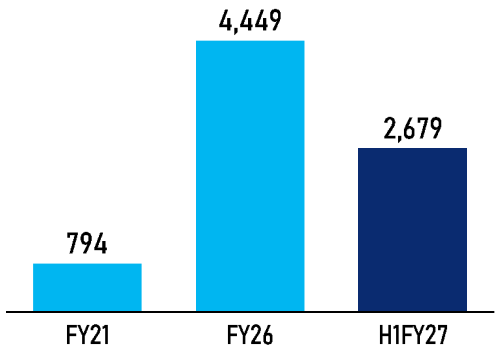
*Sales numbers are excluding other operating income & scrap sales
Note: Balance Sales is from 3W segment

xEV & Tech-Agnostic

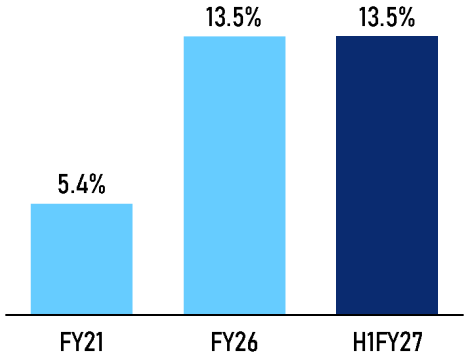
Scaling fast: 5.6x in five years

Tech-agn. & xEV sales (INR Mn)*

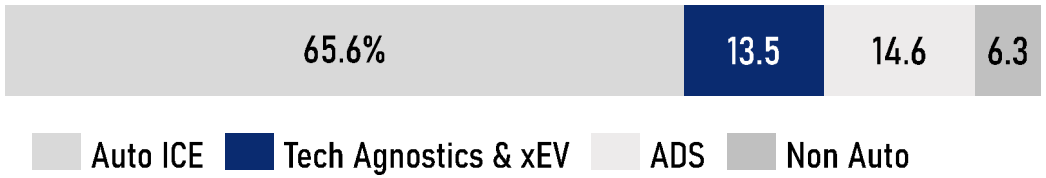
5.6x | 41.2% CAGR



Share of total sales (%)



H1FY27 share of total sales by segment



Engineering-led solutions for the EV transition

- Lightweight, high-efficiency EV components
- Dedicated hybrid & electric component facility in Bengaluru
- Hybrid programmes with a leading global Japanese OEM
- Nichidai JV extends reach into driveline and steering parts

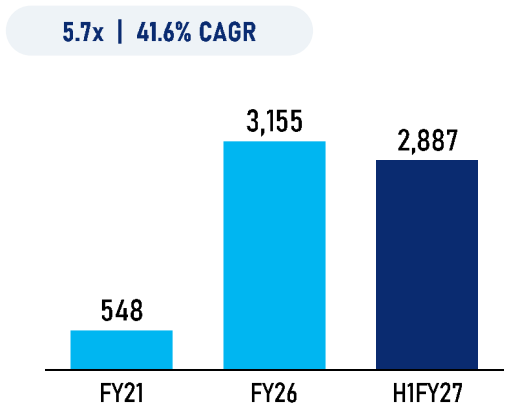
	KEY PRODUCTS	KEY CUSTOMERS
5.1% xEV	 Drive Train Rotor Shaft; Aluminium Balance Rings; Gear Motor Counter Drive; Rotor Shaft; Housing Shift Lever; Spacer Input Gear; Hollow Shaft; Attachment Lower Ball Joint	• European premium 2W OEMs • Leading European PV OEM • Major Europe and US-based Tier 1 customer
8.4% Tech-agnostic	 Hub; Rear Spring Bracket; Differential Lock Hook; Tilt Cabin Parts; Stemcomp Steering; Foot Lever; Starter Gear Bracket; Footrest; Mirror Housing; Footrest Bracket; Side Stand	• Key Indian EV OEMs • Major Indian and UK OEM • Major North American and European EV OEM

*Sales numbers are excluding other operating income & scrap sales

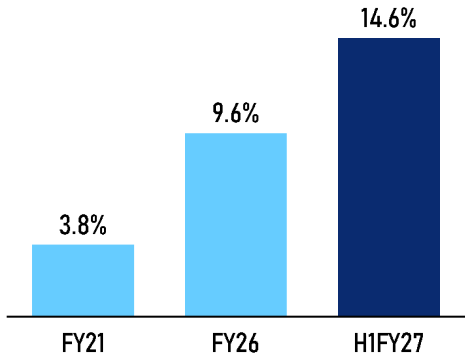
Non-Auto: ADS

Fastest-growing vertical: 5.7x in five years

ADS product sales (INR Mn)*



Share of total sales (%)



H1FY27 share of total sales by segment



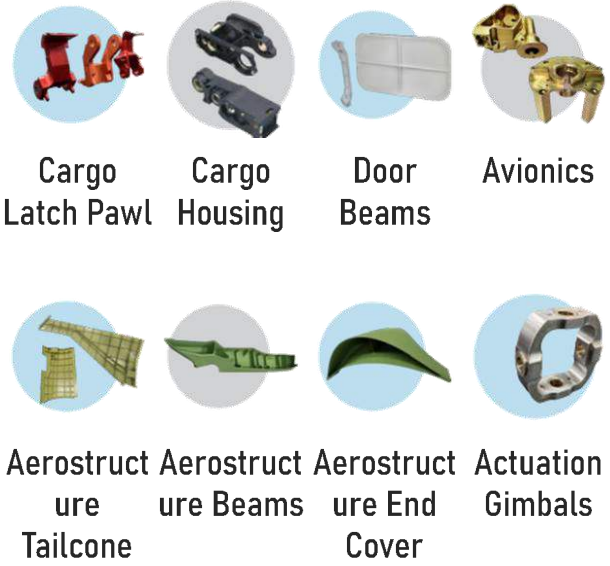
Multi-year visibility

- Rebound in aerospace demand and new customer wins
- Growing semiconductor-equipment business
- Another large aerospace OEM being added
- Capital prioritised to ADS; asset turns of 2.0–2.2x

14.6%

ADS

KEY PRODUCTS



KEY CUSTOMERS

- Global European aircraft OEM
- Global Tier 1 supplier
- Semiconductor fab-equipment OEMs
- All major Indian OEMs and a leading Indian Tier 1 supplier

5,500–6,000

FY27 ADS revenue guidance (INR Mn)

58,697

Unexecuted ADS order backlog as on Sep-26 (INR Mn)

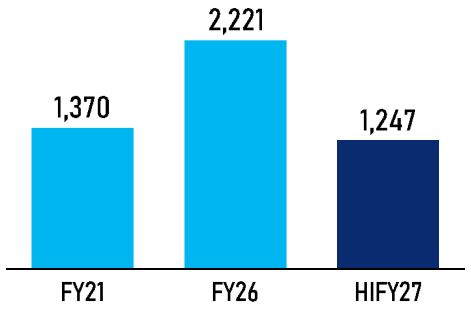
*Sales numbers are excluding other operating income & scrap sales

Non-Auto: Others

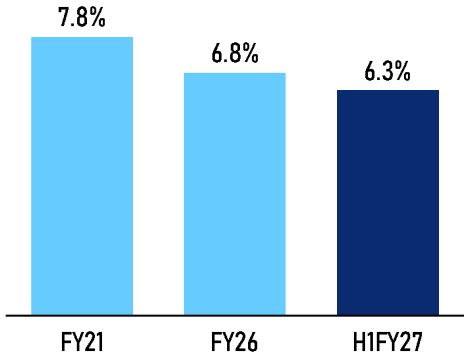
Off-road, agriculture and industrial: steady growth

Other Non-Auto sales (INR Mn)*

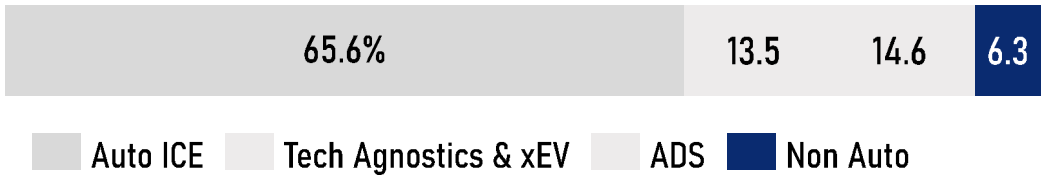
2.0x | 14.5% CAGR



Share of total sales (%)



H1FY27 share of total sales by segment



Fungible capacity, diverse end-markets

- Fungible lines share capacity across auto and non-auto
- Core forging and machining strengths, applied beyond auto
- Diversifies the customer base beyond automotive cycles
- Reported separately from ADS since FY25

	KEY PRODUCTS	KEY CUSTOMERS
3.0% Off-road	Engine Mount Bracket; Mounting Bracket; Adapter Hub; Bracket; Shackle	• Major Indian and Japanese OEMs • Global fuel-injection systems supplier (Indian arm) • Global engine-based fuel systems supplier (Indian arm)
1.5% Agriculture	Pump Barrel; Cam Shaft; Connecting Rod; Common Rail	• Global recreation-vehicle OEM
1.8% Others	Connecting Rod; Crankshaft; Rocker Arm; Crankshaft; Valve Bridge	• Global manufacturing & supply-chain co. (Indian arm) • Global earth-moving equipment OEM • Leading global power-tools maker (subsidiary)

*Sales numbers are excluding other operating income & scrap sales

Strategic priorities: five levers to scale

Building capacity ahead of demand while shifting the mix towards emerging segments

01 Capacity building	02 Emerging auto technologies	03 Strategic investments	04 Diversification	05 Digitisation & innovation
Key highlights				
• Pantnagar commissioned for 2W crankshaft assemblies • 80k sq ft aerospace hangar in advanced construction • Higher Sweden utilisation for large-engine con-rods	• Hybrid programmes with a leading global Japanese OEM • Energy-storage order from a leading North American EV player • Record tech-agnostic & xEV quarters	• JV with Nichidai Corporation, Japan: cold & warm forging • Increased investment in MMRFIC (defence, radar, space)	• ADS emerged as the key growth driver • Tier-1 supplier in semiconductor equipment • Sales network expanded across the US, Japan and Korea	• Automation and IoT at Pantnagar, run by a predominantly women-led workforce • In-house machine building; rapid robotic line deployment
Way forward				
• ~INR 5 bn annual capex across ICE, A&D and forging • Ramp up the new aerospace facility for the backlog • Use Manesar and Pantnagar to win OEM outsourcing	• Scale aluminium forging and tech-agnostic orders • Raise content per vehicle on hybrid and EV platforms	• Commercial production at the JV in H2 FY27 • Evaluate a US manufacturing footprint, subject to tariff clarity	• Progress to 40% of revenue from emerging segments • Deepen aerospace capabilities by expanding into high-value rotating engine components and specialised advanced materials • Expand customer engagement across the global semiconductor	• Target an 80% robotics ratio on new lines • Machine larger, more complex aerospace parts

Strategic Entry into New Markets and Product Categories

SANSERA ideas@work

Aggressively expanding the product range into fast growing and trending space EV & Tech-Agnostic and Defense & Aerospace

High focus on new age comps in Auto side and Non-auto comps in recent years

1987	1997	2004	2006	2008	2010	2014	2016	2017	2018	2019	2020	2020	2021	2021	2022	2023	2024	2025	2026
GSF (2W)	Split Connecting Rod (PV)		Fractured Connecting Rod (PV)		GSF (PV)		Integral Crankshaft (2W)		Suspension parts (2W)	Non-Auto (Agri, Industrial)	Cabin Tilt System (HCV)	Non-Auto/ (Engg. & Capital Goods)	Braking Assembly parts (PV, HCV)	Drive train parts (2W EV)	Aluminum Forging chassis Parts	New variants Aluminum & Steel parts (2W)	Semicon parts		
Rocker Arms (PV)	Connecting Rod (2W)		Crankshaft (2W)		Aerospace parts		Drive Train / Chassis parts (PV)	Connecting Rod, Valve Bridge (HCV)	Aluminum Forged Parts (2W)	Drive train components (Hybrid EVs)	Rotor Parts (2W EV)	Steering parts (PV)	Suspension parts (Off-road) / Power transmission (Non-auto)	Engine Casing (Aerospace)	Aerospace Aero structures parts	Defense parts	Cylinder Head and Hib		

EV / Tech-agnostic / Aluminium Comps

Non-Auto Comps

Deep Relationships, High Qualification Barriers

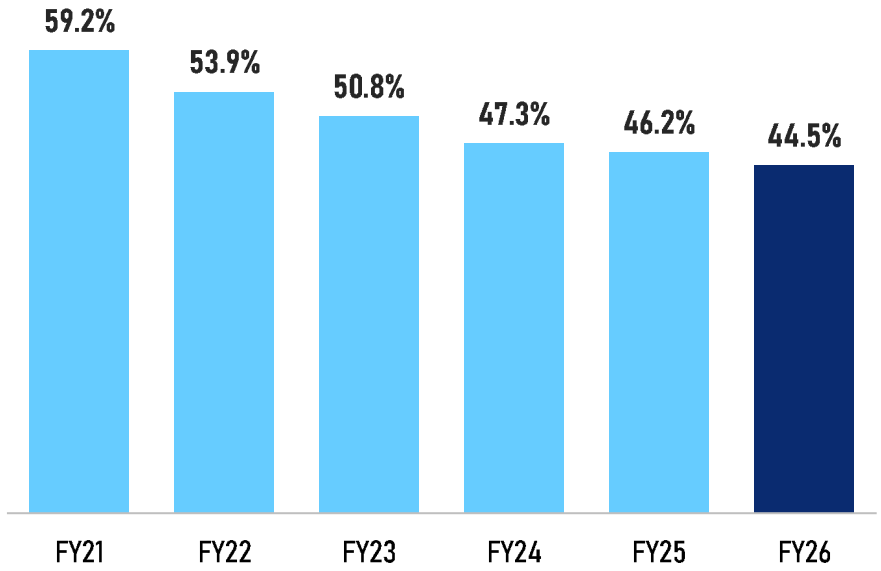
Tenure of customer relationships

40%	20%	40%
20+ years	**10+ years**	**<10 years**
longstanding relationships	longstanding relationships	continuous addition of new customers

Relationships with key OEMs

23	13	16	12	2
key 2W OEMs (domestic)	key EV OEMs (domestic)	key light-vehicle OEMs (international)	key MHCV OEMs (international)	leading global EV OEM collaborations

Top-5 customer share of sales



Multiple customer additions have diversified the base, lowering dependence on the top customers.

Long-standing relationships and qualification-intensive, critical components drive repeat business across platforms

An experienced board

Executive Director



Mr. S Sekhar Vasan
Chairman & Managing Director



Mr. Fatheraj Singhvi
Executive Vice Chairman



Mr. Bindiganavile Raghunath Preetham
Joint Managing Director & Group Chief Executive Officer



Mr. Hari Krishnan
Executive Director & CEO – ADS Division

Independent Director



Mr. Deepak Ghaisas
Non-Executive Independent Director



Mr. Samir Purushottam Inamdar
Non-Executive Independent Director



Mr. Venkatram Mamillapalle
Non-Executive Independent Director



Ms. Radhika Rajan
Non-Executive Independent Director

Experienced Professional Management



Mr. Vikas Goel
Chief Financial Officer



Mr. Rahul Kale
CEO – Automotive



Mr. Praveen Chauhan
Head of Corporate Strategy



Mr. Amit Gautam
Chief Technology Officer



Mr. Satish Kumar
Chief Customer Relationship Officer & Mentor



Mr. Jeyaraj T
Chief Sustainability & Risk Officer



Mr. Rajesh Kumar Modi
Chief Legal Officer, Company Secretary & Compliance Officer



Mr. Pattabhiraman Raghuraman
Chief – Strategic Sourcing & Supply Chain Management Officer



Mr. Madhukar Bhat
Chief Human Resources Officer



Mr. Rakesh S B
Cluster Head – ADS Division

JV with Nichidai Corporation

Nichidai Sansera Private Limited (JV)

60%	40%
Sansera Engineering Ltd	Nichidai Corporation



Commercial production expected in H2 FY27, after customer validation and sample approvals

Key terms

- Private limited company incorporated in Bengaluru
- Sansera to invest INR 500 Mn in one or more tranches (~2 years)
- JV board has allotted 8,000 equity shares of INR 10 each to Nichidai Corporation
- Board: 4 directors nominated by Sansera, 3 by Nichidai
- Business: precision forged and machined aluminium and steel parts for differential assemblies, compressors, driveline and other advanced automotive components not currently made by Sansera — for India and overseas

Strategic rationale

- Combines Nichidai's 50 years in dies, precision components and filters (Japan, Thailand) with Sansera's presence in India's automotive sector
- A world-class platform serving domestic and global markets, across ICE and EV ecosystems

Value creation

- Diversify the precision-component portfolio and de-risk from IC-engine parts
- Access new customer segments and international markets (Japan, Korea, East Asia)
- Additional revenue streams and better financial performance
- Stronger positioning in the automotive value chain; skilled jobs in Karnataka

MMRFIC — a partnership in advanced radar technology

The partnership presents a significant opportunity in advanced radar technologies, creating powerful synergies and unlocking new opportunities.

Complete silicon-to-systems expertise to accelerate product time to market

- RF & mm-wave IC design
- Analog mixed-signal IC design
- FPGA design
- Signal processing design
- IC package engineering
- PCB design & assembly
- AI & ML

ISRO
Order-driven development of RF solutions for ISTRAC

DRDO
Order-driven development for DRDO labs — mmWave RF radar solutions & systems

iDEX-DIO
Funds worth INR 20 Cr for next-gen systems for defence and space communication

DRDO-TDF
Technology fund worth INR 10 Cr for SoC development of secure solutions

Sansera has the right to invest and increase its stake to 51% at a predefined valuation formula. A further INR 100 Mn investment was made during the year; shareholding to be determined on FY26 results.

Qualified A&D technologies

- mmW radar
  - Smallest RF payload with integrated RF gating switch
- FMCW-based RF radar
  - DBF (digital beam former) based radar
  - PoE (power over ethernet) enabled sensor
- Wide-band AESA radar
  - 192 elements; one of the thinnest TRM planks
- Radio proximity sensor
  - Smallest form factor
- Direct digital sampling radar processor card
  - Up to C-band direct digital sampling card
  - One of the lowest form factors (3U-VPX or smaller)

Financial Performance

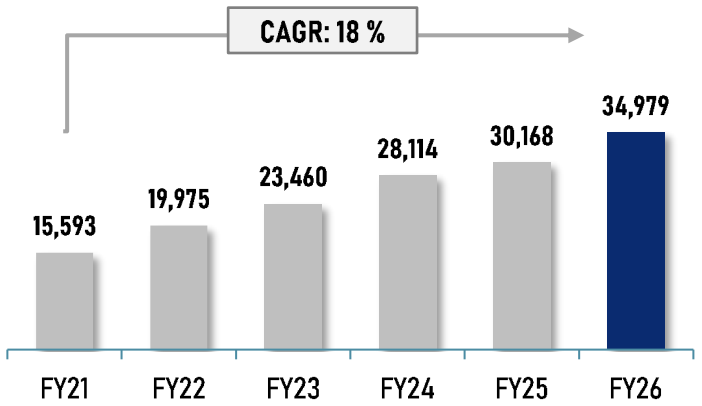


Financial Performance

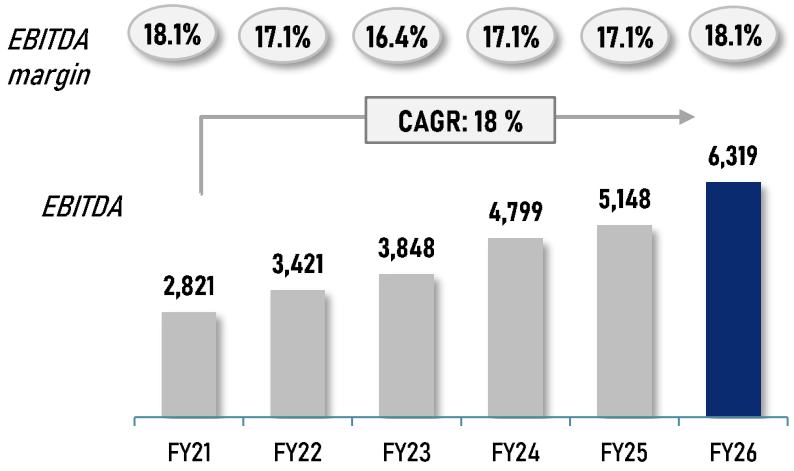
Strong financial performance across profitability metrics

Revenue

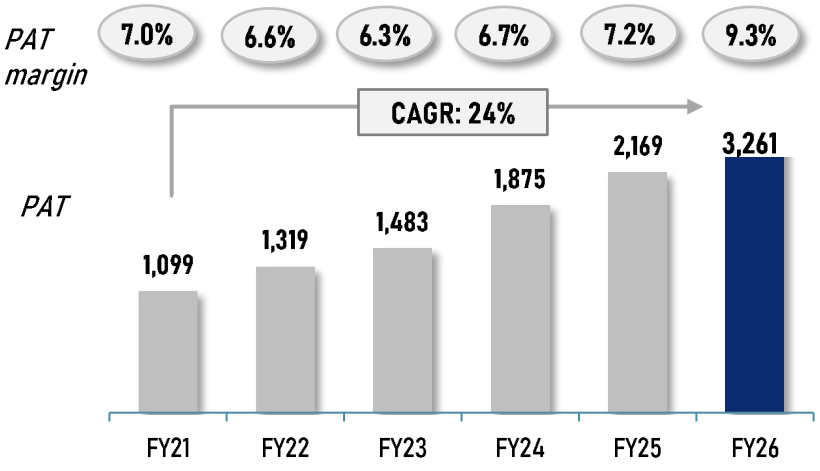
INR in Mn



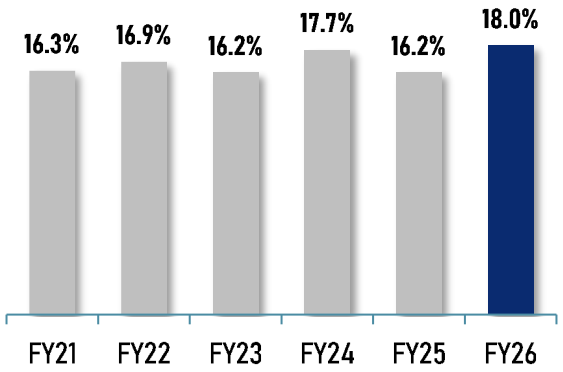
EBITDA and EBITDA Margins %



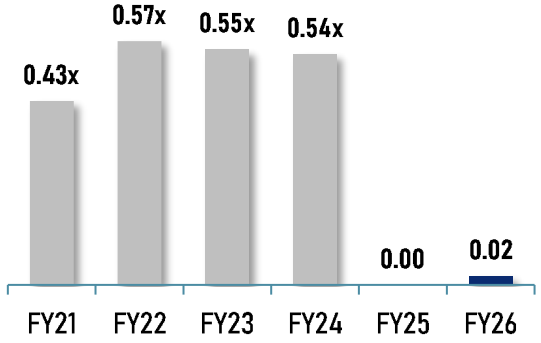
PAT and PAT Margins %



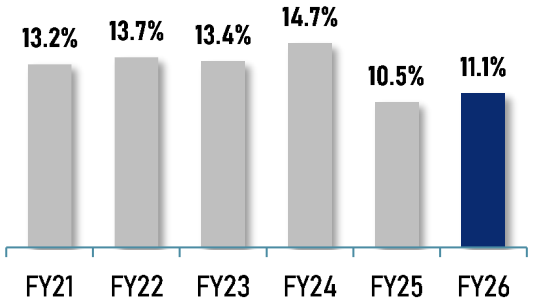
Return on Capital Employed (Ex of CWIP)



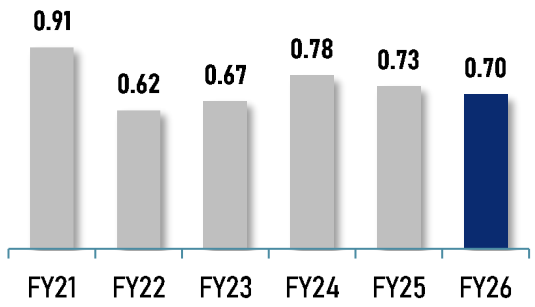
Net Debt to Equity



Return on Equity (ROE)



OCF to EBITDA



Note: 1. Adjusted RoCE = EBIT / Average Capital Employed (Debt+Equity) excluding Capital Work in Progress. 2. ROE : TTM PAT / Average Opening & Closing Networth.

Consolidated Statement of Profit and Loss

Particulars (INR in Mn)	FY26	FY25	FY24	FY23	FY22	FY21
Revenue From Operation	**34,979**	**30,168**	**28,114**	**23,460**	**19,975**	**15,593**
Cost of goods sold (incl power & fuel cost)	20,519	17,682	16,877	14,162	11,896	9,167
Gross Profit	**14,460**	**12,485**	**11,237**	**9,299**	**8,079**	**6,425**
Gross Profit Margin	**41.3%**	**41.4%**	**40.0%**	**39.6%**	**40.4%**	**41.2%**
Employee benefit expenses	4,887	4,427	3,798	3,180	2,774	2,138
Other Expenses	3,254	2,911	2,641	2,272	1,885	1,467
EBITDA	**6,319**	**5,148**	**4,799**	**3,848**	**3,421**	**2,821**
EBITDA Margin	**18.1%**	**17.1%**	**17.1%**	**16.4%**	**17.1%**	**18.1%**
Other Income	596	203	24	101	70	131
Depreciation and amortisation expense	2,058	1,738	1,495	1,301	1,197	1,017
EBIT	**4,857**	**3,612**	**3,328**	**2,647**	**2,294**	**1,935**
EBIT Margin	**13.9%**	**12.0%**	**11.8%**	**11.3%**	**11.5%**	**12.4%**
Finance Cost	377	700	770	615	510	474
Exceptional Item	162					
Profit before Tax	**4,318**	**2,912**	**2,558**	**2,032**	**1,784**	**1,461**
Share of net profit of associates accounted for using the equity method, net of tax	0	8	5	-	-	-
Tax	1,057	751	687	549	465	363
Profit After Tax	**3,261**	**2,169**	**1,875**	**1,483**	**1,319**	**1,099**
Profit After Tax Margin	**9.3%**	**7.2%**	**6.7%**	**6.3%**	**6.6%**	**7.0%**
EPS – Basic (Rs.)	53.93	37.41	34.83	27.74	25.27	21.02
EPS – Diluted (Rs.)	53.76	37.18	34.40	27.17	24.36	20.55

Note: Restated financial statements for FY21 and FY22

Sales Mix Trend

Particular	Q2FY27	Q1FY27	Q4FY26	Q3FY26	Q2FY26	Q1FY26	Q4FY25	Q3FY25	Q2FY25	Q1FY25	Q4FY24	Q3FY24	FY26	FY25	FY24	FY23	FY22	FY21
Segment wise Sales mix																		
Auto-ICE	**65.7%**	**65.4%**	**68.5%**	**67.1%**	**72.9%**	**72.7%**	**72.2%**	**75.8%**	**74.8%**	**71.8%**	**73.8%**	**76.1%**	**70.1%**	**73.6%**	**75.4%**	**77.7%**	**83.4%**	**83.4%**
2W-Motorcycles	32.0%	29.7%	31.7%	32.3%	37.9%	36.2%	36.9%	38.7%	37.3%	35.5%	37.0%	37.1%	34.3%	37.1%	36.1%	35.5%	36.5%	39.5%
2W-Scooters	5.9%	5.7%	5.7%	5.0%	5.6%	5.3%	6.4%	6.8%	7.4%	6.2%	6.0%	5.7%	5.4%	6.7%	5.8%	7.9%	6.7%	6.2%
3W	0.5%	0.5%	0.6%	0.8%	0.7%	0.6%	0.7%	0.8%	0.8%	0.6%	0.7%	0.7%	0.7%	0.7%	0.8%	0.6%	0.8%	0.8%
PV	17.3%	17.5%	17.8%	17.2%	15.9%	17.0%	17.0%	17.7%	20.4%	19.4%	21.3%	21.9%	17.0%	18.6%	22.8%	22.8%	26.5%	23.4%
HCV	10.1%	12.1%	12.7%	11.8%	12.7%	13.7%	11.2%	11.8%	8.8%	10.1%	8.9%	10.7%	12.7%	10.5%	9.9%	10.9%	12.9%	13.4%
Auto-Tech Agnostic & xEV	**13.4%**	**13.7%**	**13.0%**	**12.6%**	**13.8%**	**15.1%**	**13.9%**	**12.8%**	**16.1%**	**16.2%**	**13.6%**	**11.7%**	**13.5%**	**14.8%**	**12.3%**	**10.4%**	**6.1%**	**5.0%**
Auto-Tech Agnostic	8.2%	8.6%	8.2%	8.1%	8.8%	9.9%	8.1%	7.7%	9.2%	10.2%	8.4%	7.9%	8.7%	8.8%	7.6%	6.6%	5.7%	5.0%
xEV	5.2%	5.1%	4.8%	4.5%	5.0%	5.2%	5.8%	5.1%	6.9%	6.0%	5.2%	3.8%	4.8%	5.9%	4.7%	3.8%	0.4%	-
Non-Auto	**20.9%**	**20.8%**	**18.5%**	**20.3%**	**13.2%**	**12.2%**	**13.9%**	**11.4%**	**9.2%**	**12.0%**	**12.6%**	**12.2%**	**16.4%**	**11.6%**	**12.3%**	**11.9%**	**10.5%**	**11.5%**
ADS	14.9%	14.2%	11.7%	13.9%	6.4%	5.1%	5.9%	4.0%	3.9%	3.7%	4.3%	4.4%	9.6%	4.4%	4.2%	4.2%	3.2%	3.8%
Off-road	2.6%	3.4%	3.5%	3.1%	3.1%	3.0%	4.0%	3.0%	2.3%	4.3%	4.3%	4.6%	3.2%	3.4%	4.3%	3.2%	3.1%	4.2%
Agriculture	1.5%	1.6%	1.5%	1.4%	1.5%	1.9%	2.0%	2.7%	1.4%	2.3%	2.0%	1.6%	1.6%	2.1%	2.1%	3.0%	2.8%	2.5%
Others	2.0%	1.6%	1.8%	1.9%	2.2%	2.1%	2.0%	1.7%	1.6%	1.7%	2.0%	1.6%	2.0%	1.7%	1.7%	1.5%	1.4%	1.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Geographiy wise revenue mix																		
India	**64.5%**	**60.1%**	**61.6%**	**61.8%**	**70.2%**	**68.7%**	**66.6%**	**69.5%**	**69.9%**	**67.6%**	**66.8%**	**68.3%**	**65.2%**	**68.4%**	**68.7%**	**71.6%**	**63.0%**	**65.0%**
Europe	15.4%	19.6%	21.0%	17.7%	16.3%	19.9%	18.0%	17.8%	17.8%	19.6%	19.7%	18.1%	18.8%	18.3%	18.4%	17.6%	23.7%	25.0%
USA	11.9%	12.7%	10.4%	9.1%	8.8%	8.4%	10.6%	7.8%	8.3%	10.1%	9.9%	11.0%	9.3%	9.2%	9.9%	7.2%	9.4%	7.0%
Other Foreign Countries	8.2%	7.6%	7.0%	11.4%	4.7%	3.0%	4.7%	5.0%	4.0%	2.7%	3.6%	2.6%	6.7%	4.1%	3.1%	3.6%	3.9%	3.1%
International	**35.5%**	**39.9%**	**38.4%**	**38.2%**	**29.8%**	**31.3%**	**33.4%**	**30.5%**	**30.1%**	**32.4%**	**33.2%**	**31.7%**	**34.8%**	**31.6%**	**31.3%**	**28.4%**	**37.0%**	**35.0%**
Exports from India	30.1%	32.5%	30.2%	29.9%	22.2%	22.4%	26.8%	24.0%	25.5%	27.4%	28.1%	25.0%	26.6%	26.0%	25.2%	21.7%	28.1%	25.5%
Sweden Sales	5.4%	7.4%	8.2%	8.3%	7.6%	8.9%	6.6%	6.5%	4.6%	5.0%	5.1%	6.7%	8.2%	5.7%	6.1%	6.7%	8.9%	9.5%

Customer & Product Mix | Orderbook History

Particular	FY26	FY25	FY24	FY23	FY22	FY21
Customer Mix						
Customer 1	13.0%	13.7%	14.5%	14.3%	16.6%	20.7%
Customer 2	9.9%	10.9%	10.3%	12.6%	11.9%	14.0%
Customer 3	7.9%	9.9%	11.0%	11.9%	10.2%	10.2%
Customer 4	8.1%	6.0%	6.1%	6.2%	8.4%	9.0%
Customer 5	5.6%	5.7%	5.2%	5.8%	6.8%	5.3%
Top 5 share	**44.5%**	**46.2%**	**47.3%**	**50.8%**	**53.9%**	**59.2%**
Others	**55.5%**	**53.8%**	**52.7%**	**49.2%**	**46.1%**	**40.8%**
Total Sales	**100.0%**	**100.0%**	**100.0%**	**100.0%**	**100.0%**	**100.0%**
Product Mix						
Connecting rods	35.5%	36.4%	41.0%	38.8%	42.8%	39.7%
Rocker arms	15.1%	16.2%	15.5%	16.1%	18.2%	19.5%
Crank shaft assembly	14.1%	15.3%	15.8%	17.8%	16.1%	17.2%
Gear shifter forks	4.7%	5.4%	4.8%	5.2%	5.3%	6.6%
Stem comp	3.4%	3.7%	3.1%	4.2%	3.4%	3.8%
Aerospace products	9.6%	4.4%	4.1%	4.2%	3.2%	3.8%
Integral crankshaft	2.1%	2.3%	2.0%	1.5%	1.3%	1.0%
Others	15.5%	16.3%	13.7%	12.2%	9.7%	8.5%
TOTAL	**100.0%**	**100.0%**	**100.0%**	**100.0%**	**100.0%**	**100.0%**

Particular	FY26	FY25	FY24	FY23
Order Book				
Opening Order Book	18.5	15.9	13.2	9.6
New Order wins	7.9	7.6	8.7	7.3
Order Moved to Mass Production	7.3	5.0	6.0	3.7
Closing Order Book	**19.2**	**18.5**	**15.9**	**13.2**

Represent orders which moved to mass production as on 1-Apr-26, peak value of these orders shall reflect in the topline once they reach maturity

Annexures



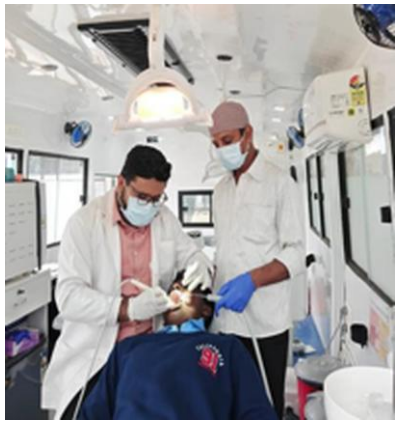
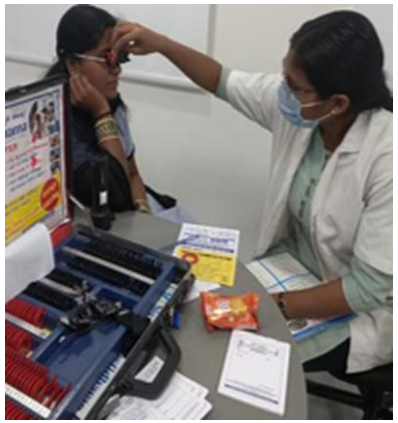
Community initiatives in action

Co-curricular activities





Health camp

National Automobile Olympiad 2026




5S training & development






Ganith Kranthi Anganwadi programme




Initiatives taken for the environment

Kyalasanahalli Lake — restored





Sansera rejuvenated the lake from barren land into a restored water body with islands and green cover.

TRASHBOT

Automated mixed-waste segregator at Bommasandra Lake

- Hands-free waste processing
- Segregates into bio and non-bio components
- Handles all kinds of mixed waste
- Output efficiency of up to 99.7%
- Highly scalable — handles 100s of tons
- Very low power consumption





Well recognised for achievements in the sector

SANSERA ideas@work

Maruti Suzuki
Award for Part Development 2024-25

BCIC
ESG in Manufacturing Sector 2025

FKCCI
Award in Sustainability 2025

Autodeck
Award in Digital Innovation 2025

Yamaha
Supplier Conference 2024

Honda
Annual Supplier Convention 2023-24

Honda Motor India
Delivery & quality of spare parts 2023-24

ACMA
Gold Award for Sustainability, Business & Safety 2024

TVS
Consistent Quality Performance 2022-23

Yamaha
Appreciation award for delivery (2023)

Royal Enfield
Reliable partner in Quality & Delivery 2023

Bajaj Auto
Quality Platinum award (2023)

Boeing
Excellent Supplier Performance (2022)

Bajaj
Quality Award BAL Q "Platinum" (2022)

Hero
Best Performance EARN Program (2022)

Bosch India
Regional Supplier Awards (2022)

Numerous awards over the years bear testimony to the quality of our products



Airbus — #NewSteps2023



Zero Defect Supplies — Zero PPM Award 2023



Premier Award by RTX



General Motors — outstanding performance

Thank you



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